

May Issue  
sponsored by



Do more. Achieve more. Succeed more.

1-800-SUN-9066 • www.sunnb.com

Member FDIC



# THE REVIEW

A DIGITAL NEWSLETTER | MAY 2, 2011

## Pinnacle Awards Luncheon

Wednesday, June 15, 2011

11:15 a.m.–2:00 p.m. • Crowne Plaza, Cherry Hill

### Chairman's Award

**Brent Celek**

Philadelphia Eagles Tight End



- Please join us in honoring -

### President's Award

Kelly D. Johnston, Vice President, Government Affairs  
Campbell Soup Company

### Education Award

Wells Fargo

### Wellness Award

Dr. Jeffrey Brenner, Director, Institute of Urban Health,  
Cooper University Hospital & Executive Director/Medical Director  
Camden Coalition of Healthcare Providers

### Green Award

United Parcel Service

### Public Service Award

Assemblyman Joseph R. Malone, III

Sponsored by



Networking Reception:



Click [here](#) to register.

## FEATURED EVENT

### Executive Series

Sponsored by: PNC

Friday, May 13, 2011

11:30 a.m.–1:30 p.m. • Crowne Plaza Cherry Hill

Featuring

**DAVID L. COHEN, ESQ.**

Executive Vice President

**COMCAST CORPORATION**



Join us to hear about the unprecedented acquisition of NBCUniversal by Comcast Corporation that was recently approved by the FCC.

Click [here](#) to register.

## Business After Business with the Board of Directors

Hosted by Ron Jaworski

Tuesday, May 24, 2011

5:00-7:00 p.m. • Valleybrook Country Club



Sponsored by



INSURANCE | RISK MANAGEMENT | EMPLOYEE BENEFITS



Click [here](#) to register.

Interested in sponsoring? Call Meredith at (856) 424-7776 ext. 118

## THIS MONTH'S ADVERTISERS//



Constellation Energy



## TABLE OF CONTENTS//

- GOVERNMENT ACTION/02
- SPECIAL EVENTS/04
- MEMBERSHIP/06
- MEMBER NEWS/06
- BUSINESS RESOURCES/08
- NEW MEMBERS/09

# GOVERNMENT ACTION

## State Affairs Committee with Senator James Beach



In April 12, Senator James Beach addressed the Chamber's State Affairs Committee about the state budget issues, business taxes, the economy, pension reform and failing schools. The meeting was sponsored by [Horizon BCBSNJ](#), [Flaster/Greenberg, P.C.](#), [PSEG Nuclear](#), [South Jersey Industries](#) and [Verizon](#).

**NEW DATE: Tuesday, May 10, 2011**

### Meet the policymakers



featuring  
**Thomas B. Considine**  
Commissioner, NJ Department  
of Banking and Insurance (DOBI)

11:30 a.m. - 1:30 p.m. • The Mansion on Main Street

Sponsored by



Click [here](#) to register.



# GOVERNMENT ACTION SERIES

## State Affairs Committee

Sponsored by:



**Wednesday, May 18, 2011**  
8:15 to 10:00 a.m. • The Mansion on Main Street

**Wednesday, June 22, 2011**  
8:15 to 10:00 a.m. • The Mansion on Main Street



Featuring  
**Assemblyman  
Louis D. Greenwald**

Please plan to join us to hear the Chairman of the Assembly Budget Committee Assemblyman Greenwald's remarks and insights into the Fiscal Year 2012 budget.

Click [here](#) to register.



Featuring  
**The Honorable  
Andrew Sidamon-Eristoff**

Please join us to hear State Treasurer Andrew Sidamon-Eristoff discuss New Jersey's Fiscal Year 2012 State Budget just days before the passage deadline, as well as initiatives undertaken by the Administration to curb government spending and get our State's fiscal house back in order.

Click [here](#) to register.

# LEGISLATIVE UPDATE

## Governor Signs Business Tax Relief Into Law

Yesterday, Governor Chris Christie signed into law legislation that will provide tax relief to businesses in New Jersey. The two pieces of legislation, **S-2753** and **S-2754**, make changes to the New Jersey tax code that will greatly benefit the business community and help to reduce the onerous tax burden on businesses. **S-2753** changes how the state computes the Corporate Business Tax (CBT). Before passage of this legislation New Jersey computed the CBT based on sales, payroll size and in-state property. The new law will now base computing of the CBT solely on sales. The bill also creates a modified sales fraction formula for

airlines. The legislation was sponsored in the Senate by Senators Jim Whelan, Fred Madden, and Steven Oroho. Assembly sponsors of the legislation include Assemblymen Lou Greenwald and Matthew Milam and Assemblywomen Grace Spencer and Nellie Pou.

The second bill, **S-2754**, changes the tax code to allow businesses incorporated as sole proprietorships, LLCs, partnerships and S corporations (that is, those who report their business income on their personal income on their tax return) to "carry forward" business losses in order to reduce tax liability in the current tax year. A business owner can potentially "carry forward" these losses for up to 20 years. Additionally, businesses would be allowed to offset losses in one

category against a gain in another income category. Sponsors of **S-2754** in the Senate include Senators Barbara Buono, Linda Greenstein, and Steven Oroho. Sponsors in the Assembly were Assemblymen Lou Greenwald, Peter Barnes, Gordon Johnson and Assemblywoman Nellie Pou.

The Chamber applauds the legislature and Governor Christie for coming together to enact business-friendly legislation that is greatly needed in these difficult economic times. The Chamber continues to support legislation that will help reduce the tax burden on businesses in New Jersey and create a better business climate in the state which will, in turn, create more jobs.

CONTINUED ON PAGE 6.



**Success demands more.**

Do more.  
Achieve more.  
Perform more.  
Succeed more.

**Sun National Bank.**

**Introducing C4 Business Banking.** A complete suite of banking services designed to help you gain greater control and grow your business. Because successful businesses demand more.

**Business Checking**  
**Business Lending**  
**SBA Lending**  
**Cash Management**  
**Merchant Services**

1-800-SUN-9066  
www.sunnb.com

**Sun National Bank**

Member FDIC

# SPECIAL EVENTS

## Women's Conference

**Friday, May 20, 2011**

8:00 a.m.–12:30 p.m.

The Mansion on Main Street

3000 Main Street, Voorhees, NJ 08043

Proudly Sponsored by



Register at [chambersnj.com](http://chambersnj.com)

### AGENDA

- 8:00 - 8:30 a.m. Registration, Networking & Healthy Buffet Breakfast
- 8:30 a.m. - 12:00 Noon Program
- 12:00 Noon - 12:30 Networking

#### What Women Face in the Workplace - Then and Now"

**Debra P. DiLorenzo**, President & CEO, CCSNJ

**Kathleen A. Davis**, Executive Vice President & COO, CCSNJ

#### "Planning for a Lifetime of Health"

**Dr. Ninfa Saunders**, RN, MSN, MBA, President & COO, Virtua

**Judith L. Roman**, President & CEO, AmeriHealth New Jersey & Chairwoman, CCSNJ Board of Directors

#### "Taking Control of Your Life: Essential Legal, Financial & Technology Advice"

**Stacy L. Asbell, Esq. & Kenneth M. Morgan, Esq.**, Associates, Hyland Levin

**Antoinette Cooper**, Director of US Private Banking & National Sales

TD Bank

**Donna Walton**, Will & Estate Specialist, TD Bank

**Tiffany Baehman**, Vice President/General Manager

AT&T Greater Philadelphia Market



#### Keynote Address: What it Takes to Get to the Top

**Sheila Hartnett-Devlin**, CFA, Vice President, American Century

Investments, New York City and Member, Board of Directors

South Jersey Industries, Inc. & Mannington Mills, Inc.

## UTILITY INFRASTRUCTURE SUMMIT

**Friday, June 3, 2011**

8:00 - 11:30 a.m.

The Mansion on Main Street

3000 Main Street, Voorhees, NJ 08043

8:00-8:30 a.m. Registration, Networking & Buffet Breakfast

8:30-11:30 a.m. Program

#### Introductory Keynote

**John R. Bigelow**, President, NJ American Water

#### Planned Utility Investment in New Jersey

**MODERATOR: Ira G. Megdal, Esq.**, Partner, Cozen O'Connor

**John R. Bigelow**, President, New Jersey American Water

**Vincent Maione**, President, Atlantic City Electric

**Ralph A. LaRossa**, President & COO, PSE&G

**Edward J. Graham**, President & CEO, South Jersey Industries, Inc.

**Dennis M. Bone**, President, Verizon New Jersey

#### The Government's Role in Infrastructure Investment

**The Honorable Bob Martin**, Commissioner

New Jersey Department of Environmental Protection

**The Honorable Lee A. Solomon**, President

New Jersey Board of Public Utilities

**The Honorable Upendra J. Chivukula**, Chairman

Assembly Telecommunications & Utilities Committee

**Rob McCeney**, Partner, Energy & Infrastructure Transaction

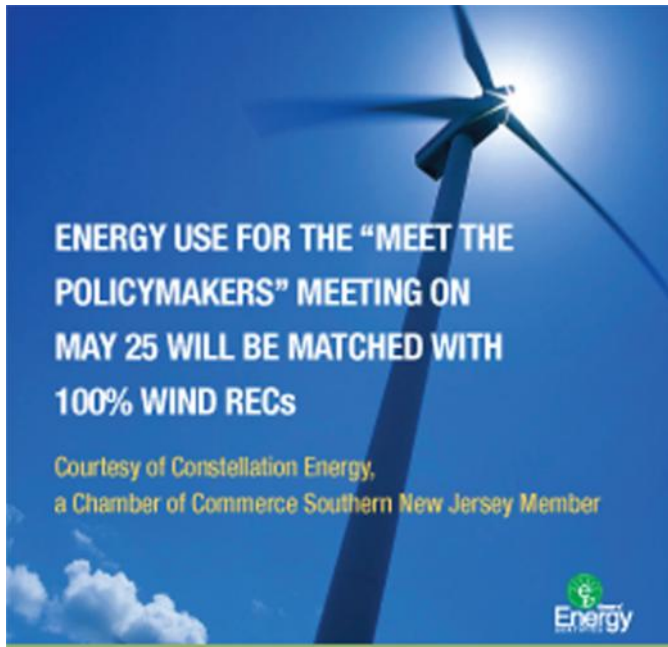
Services, PricewaterhouseCoopers

11:30 a.m. Adjournment

Sponsored by





Register at [chambersnj.com](http://chambersnj.com)



**ENERGY USE FOR THE "MEET THE POLICYMAKERS" MEETING ON MAY 25 WILL BE MATCHED WITH 100% WIND RECs**

Courtesy of Constellation Energy,  
a Chamber of Commerce Southern New Jersey Member

electricity • energy efficiency • sustainable solutions

newenergy.com • 896.237.POWER

## Business After Business at

ONE ATLANTIC



**N**early 100 Chamber members gathered for networking atop the Atlantic Ocean at One Atlantic at the Pier at Caesars sponsored by [SimplexGrinnell](#) and [South Jersey Energy Solutions](#). Pictured (from left) are CCSNJ President & CEO Debra DiLorenzo; Ed McFadden, South Jersey Energy Solutions; Chris DeMatteis, One Atlantic; and Juan Dominguez, SimplexGrinnell.



# RESCHEDULED: May 25, 2011



## Meet the policymakers

The Honorable  
**Bob Martin**

Commissioner, New Jersey  
Department of Environmental Protection



Join us to hear from Commissioner Martin on the latest developments in environmental policy relative to the business community.

**Wednesday, May 25, 2011 • 11:30 a.m.-1:30 p.m. • Crowne Plaza Cherry Hill**

Sponsored by:



**ENERGY USE FOR THIS MEETING WILL BE MATCHED WITH 100% WIND RECS**

Courtesy of Constellation Energy



Click [here](#) to register.

# MEMBERSHIP

## 2011 Network Connection Series

| MAY |            |   | JUNE |            |   |
|-----|------------|---|------|------------|---|
| 5   | 11:45 a.m. | <a href="#">Caffe Aldo Lambertini</a> , Cherry Hill | 2    | 11:45 a.m. | <a href="#">Caffe Aldo Lambertini</a> , Cherry Hill |
| 12  | 8:30 a.m.  | <a href="#">Blue Heron Pines</a> , Cologne          | 9    | 8:30 a.m.  | <a href="#">Adelphia</a> , Deptford                 |
| 19  | 11:45 a.m. | <a href="#">Braddock's</a> , Medford                | 16   | 11:45 a.m. | <a href="#">Braddock's</a> , Medford                |

SPONSORED BY:



## MEMBER NEWS

### EVENTS

The 2011 Governor's Conference for Women will be held on Tuesday, May 3 from 8 a.m. to 4 p.m. at the Atlantic City Convention Center. Lieutenant Governor Kim Guadagno is the Breakfast Keynote and Luncheon Keynote is Star Jones from *Celebrity Apprentice*. It is a must attend event for women from all areas of the state. There will be multiple session tracks with outstanding panelists on Community, Living, Business and Economy, Health and Politics. A networking reception will take place the night before, May 2, at the Sheraton Hotel from 7-9 p.m. For more information visit [www.njwomensconference.com](http://www.njwomensconference.com)

### ANNOUNCEMENTS

Alloy, Silverstein, Shapiro, Adams, Mulford, Cicalese, Wilson & Co. is honored to congratulate Reynold P. Cicalese, III for being named one of New Jersey Society of CPAs' "30 Under 30."

On April 28, Constellation Energy announced that the company will merge with Exelon, creating the

nation's leading competitive energy provider and largest competitive power generator. Together with Exelon, Constellation is building a new enterprise that will serve more than 35,000 commercial and industrial businesses and government agencies, as well as millions of residential customers across the country. You can find more information on the merger at [www.exelonconstellationmerger.com](http://www.exelonconstellationmerger.com).

### APPOINTMENTS

Ian D. Meklinsky, Esq. a partner in the Labor and Employment Law Department of the law firm of Fox Rothschild, LLP has been elected to the firm's Executive Committee.

TD Bank, America's Most Convenient Bank®, has promoted Scott B. Wall, Jr., to vice president - small business relationship manager in Cherry Hill, N.J. He will continue to provide a range of commercial lending needs and cultivate small business relationships, including business loans and deposits, serving customers throughout Burlington and Camden counties in southern New Jersey.

### LEGISLATIVE UPDATE (CONT'D. FROM PG. 3.)

[Click here](#) to read a copy of the Governor's news release on this bill signing.

### Chamber Joins Amicus Brief on School Funding Issue

The Chamber joined other business, medical and municipal groups in filing an *amicus* brief with the Supreme Court of New Jersey on April 14, 2011 regarding the Court's pending decision on school funding (*Abbott v. Burke*). The parties to the brief submit that the Supreme Court should consider the constitutionality of the current levels of education funding within the context of the severe economic and fiscal crisis facing our state and nation.

The brief outlines five major arguments relating to the impacts if the Court rules that the FY2011 budget does not provide a "thorough and efficient education" as required by previous Abbott rulings made by the Court. Such a rule could force the state to spend *an additional* \$1.6 billion in the current year's budget (in addition to the nearly \$7 billion already budgeted.) Among the concerns contained in the brief is the impact such a funding requirement would have upon the tenuous economic recovery and, therefore the

CONTINUED ON PAGE 7.

LEGISLATIVE UPDATE  
(CONT'D. FROM PG. 6.)

business community, as well as the impacts of further cuts in many programs, property tax relief, municipal aid, higher education, and hospitals. Given the difficult economic and fiscal circumstances of New Jersey the Chamber believes it is imperative that the Court weigh the fiscal realities that such a decision would create.

The New Jersey Supreme Court is expected to rule on this case in the very near future.

**Chamber Member Testifies on OT Regulations Before Department of Labor & Workforce Development**

On Friday, April 15 former Chamber Board of Directors member Patricia A. Smith, Esq., Partner, Ballard Spahr, LLC presented testimony to the Department of Labor and Workforce Development's Division of Wage and Hour Compliance on behalf of the Chamber on the Department's proposed overtime regulations. The purpose of presenting the testimony is to support a proposed rule change to make New Jersey's overtime standards consistent with federal regulations. The Chamber supports this regulatory change as it would clarify the rules governing overtime pay for employees, making it easier for businesses to comply and will avoid confusion in the compensation of employees. This rule change will also make it easier for companies that do business in multiple states by creating a consistency in the treatment of overtime requirements.

Click [Here](#) to view a copy of the testimony.

If you have any questions or thoughts on any of the issues covered in this edition of **Legislative Update**, please contact Christopher R. Brown, CAE, Director, Government Relations at [cbrown@chambersnj.com](mailto:cbrown@chambersnj.com) or 856-424-7776 ext. 127.

*\*The opinions and statements expressed in this newsletter are not necessarily the views of this newsletter's sponsors.*



Horizon Blue Cross Blue Shield of New Jersey



# GOVERNMENT ACTION SERIES

## Environment Committee

Wednesday, June 1, 2011

8:30–10:30 a.m. • The Mansion on Main Street

Featuring

### Wolf Skacel

Assistant Commissioner Compliance and Enforcement  
New Jersey Department of Environmental Protection

Please join us to hear Wolf Skacel, Assistant Commissioner, Compliance and Enforcement, who will discuss the Department's continuing transformation with respect to the stakeholder process established to reevaluate compliance and enforcement strategies, in addition to other priorities of the Compliance and Enforcement Division.

Sponsored by



Click [here](#) to register.

## RUTGERS QUARTERLY BUSINESS OUTLOOK

School of Business | Camden



An audience of more than 200 participants listened to South Jersey business and industry leaders discuss the economic forecast for the region at the Rutgers Quarterly Business Outlook sponsored by [CCSNI](#) and [Flaster/Greenberg, P.C.](#) on Tuesday, April 26. Participating panel members and moderators are (from left): Herb Taylor, vice president & secretary, Federal Reserve Bank of Philadelphia; Stephen Greenberg, shareholder, Flaster/Greenberg PC (sponsor); Jaishankar Ganesh, dean, Rutgers School of Business-Camden; Kathleen A. Davis, executive vice president & COO, Chamber of Commerce Southern New Jersey; and Martin Bieber, president & CEO, Kennedy Health System.

# BUSINESS RESOURCES

## MEMBER ACCESS PROGRAM

One of the most valuable benefits of Chamber membership is the ability to tap into the growing network of fellow Chamber members. The CCSNJ Member Access Program (MAP) is designed to make it easy for you to contact and do business with the Chamber's network of members. The MAP program provides you with information on all Chamber members in the following options:

### Mailing Label Program

|   |                  |
|---|------------------|
| Pressure-sensitive label set for the main company representative only ..... | \$125.00         |
| Pressure-sensitive label set for all member company representatives .....   | \$175.00         |
| Custom label set .....  | Call for Pricing |

*Allow three working days; prices include tax, shipping and handling.*

### Database Program

|   |          |
|---|----------|
| Onetime Database Program enrollment fee .....   | \$250.00 |
| ◆ Excel database records include: main contact name, company, address, phone number, number of employees and business classification. |          |
| ◆ The enrollment fee enables your company to access database updates as long as you remain a chamber member in good standing.         |          |
| Database Updates .....  | \$75.00  |

*Allow three working days; prices include tax, shipping and handling*

Call Carol Revak at (856) 424-7776 extension 121 or [click here](#) for more information or to purchase these valuable marketing tools.



-ADVERTORIAL-

## Wellness Tip: **Not Eating Enough Fat**

**Y**ou don't have to go whole hog on a low-carb diet to see results. Simply swapping a few hundred calories of carbs for a little fat may help you lose weight and reduce your blood-insulin levels, according to researchers from the University of Alabama at Birmingham. People in their study who consumed just 43 percent of their calories from carbohydrates felt fuller after 4 hours and maintained their blood-sugar levels longer than

those who ate 55 percent carbs. Carbs can cause blood-sugar levels to spike and then crash, leading to hunger and overeating, says study author Barbara Gower, Ph.D. Fat, on the other hand, keeps you satiated longer. Some easy swaps: butter instead of jam on toast; bacon instead of potatoes; low-fat milk instead of a sports drink.

For more information please contact [Beth.Sweeney@amerihealth.com](mailto:Beth.Sweeney@amerihealth.com)

-TESTIMONIAL-

“My association with the Chamber has enabled me to network with companies of all sizes and strengthen relationships with our existing client base. The forums offered are comprehensive. I would encourage anyone to join this organization.”  
**Mitchell Schwartz, CPA**  
ParenteBeard, LLC

# NEW MEMBERS

## ACCOUNTANTS-CPA

**Crowe Horwath LLP**  
Mount Laurel, NJ  
[www.crowehorwath.com](http://www.crowehorwath.com)

Accounting and consulting firm providing audit, tax, advisory, risk, and performance services to public and private company clients.

**Business Accounting Systems, PC**  
West Deptford, NJ  
[www.BAS-PC.com](http://www.BAS-PC.com)

NJ Licensed public accounting firm serving small businesses with automated payroll, monthly accounting and tax services for a fixed fee.

## CONSULTANTS-COMPUTER

**Bishop Information Services Consulting Group**  
Cherry Hill, NJ  
[www.dbishopconsulting.com](http://www.dbishopconsulting.com)

Bishop Information Services Consulting Group provides onsite computer support and consulting services for small to medium-sized business customers.

## CONSULTANTS-ENVIRONMENTAL

**Antea Group**  
West Chester, PA  
[www.anteagroup.com](http://www.anteagroup.com)

We are an international engineering and environmental consulting firm specializing in full service solutions in the fields of environment infrastructure, urban planning and water.

## CONSULTANTS-FINANCIAL

**CFO 360**  
Voorhees, NJ  
[www.cfo-360.net](http://www.cfo-360.net)

CFO 360 provides the competitive leg up to small and mid-size companies that don't have room in their budget for a staff CFO.

## CONSULTANTS-MANAGEMENT

**EnterCap Partners, LLC**  
Haddonfield, NJ  
[www.entercap.net](http://www.entercap.net)

EnterCap assists senior executives with their most challenging task: delivering on their business strategy. We advise, coach and train.

## EDUCATION

**Catapult Holdings**  
Camden, NJ  
[www.catapultlearning.com](http://www.catapultlearning.com)

We are the leading provider of educational services to public, private and religious schools nationwide.

**Willingboro High School**  
Willingboro, NJ  
[www.willingboroschools.org](http://www.willingboroschools.org)

Comprehensive high school with career and technical education departments.

## ENERGY SERVICE

**TRC Environment & Energy**  
Philadelphia, PA  
[www.trcsolutions.com](http://www.trcsolutions.com)

TRC is a national engineering service consulting & construction management firm providing integrated services to the energy, environmental & infrastructure markets.

# Compare.



We're sure our prices will *appeal* to you.

We don't sell staples or office furniture. We print and mail. And we do it right.

At Morris Graphics we continue to look for ways to lower costs and speed-up production to give our clients the best service and price available.

Even in this recession, we invested in new equipment to help keep our direct mail costs low. Our newest addition automatically folds, collates, inserts and seals letters and promotion pieces — to save our customers time and money.

So, before you take your next order to a copy center, check with us for a free digital printing quote.

**Morris**  
Graphics Inc.  
*Printing and Direct Mail*

*Digital Printing for less than  
color copy prices!*

**856.845.4980**

660 North Broad Street  
Woodbury, NJ 08096-1708  
[www.morrisgraphics.com](http://www.morrisgraphics.com)

## ENVIRONMENTAL SERVICES

**Environmental Connection, Inc.**  
Trenton, NJ

Specializing in environmental consulting, auditing and investigation.

## FINANCIAL SERVICES

**George B. Rosenthal Financial Services**

Mount Laurel, NJ  
[www.georgerosenthal.com](http://www.georgerosenthal.com)

I have been assisting business owners and individuals design and implement their Insurance and Investment Programs since 1982.

## HEALTH/NUTRITION - DIETARY SUPPLEMENT MANUFACTURER

**Melaleuca**  
Millville, NJ

## HEALTHCARE SERVICE

**Excalibur HealthCare, P.A.**  
Maple Shade, NJ  
[www.excaliburmed.com](http://www.excaliburmed.com)

Established in 1993, Excalibur HealthCare is dedicated to providing diagnostic teleradiology interpretations.

## INSURANCE

**Roxanne DiJosie Insurance Agency, LLC**  
Turnersville, NJ

Insurance agency.

## MANUFACTURERS

**Ocean Spray Cranberries, Inc.**  
Bordentown, NJ  
[www.oceanspray.com](http://www.oceanspray.com)

Ocean Spray has been in business for over 75 years. We are an agricultural cooperative. Since 1981, we're the leading producer of canned and bottled juice drinks.

**Per-Fil Industries, Inc.**  
Riverside, NJ  
[www.per-fil.com](http://www.per-fil.com)

We manufacture a complete line of auger filling equipment designed to fill powder, granular, paste and liquid products.

## OFFICE PRODUCTS

**Staples**  
Mays Landing, NJ  
[www.staplescopycenter.com](http://www.staplescopycenter.com)

We are the world's largest office products company. We're committed to making it easy for our customers to buy a wide range of products.

## REAL ESTATE-BROKERS

**Colliers International**  
Mount Laurel, NJ  
[www.colliers.com/mountlaurel](http://www.colliers.com/mountlaurel)

Colliers International is a leading global real estate services organization defined by our spirit of enterprise. How can we accelerate your success?

## RECORDS MANAGEMENT

**GRM**  
Philadelphia, PA  
[www.grmdocumentmanagement.com](http://www.grmdocumentmanagement.com)

GRM is a world leader in records management, providing end-to-end, secure and reliable solutions, through an integration of digital and physical storage.

# SimplexGrinnell *BE SAFE.*

## SPRING FIRE AND SECURITY SYMPOSIUM

8 am to 1 pm

**April 28**  
Greate Bay Country Club  
901 Mays Landing Road  
Somers Point, NJ

**May 5**  
Holiday Inn  
Philadelphia Stadium Hotel  
900 Packer Avenue  
Philadelphia, PA

**Space is limited. Call today!**

**RSVP: 215-347-6546**

or [csebastien@simplexgrinnell.com](mailto:csebastien@simplexgrinnell.com)

*This FREE educational opportunity includes continental breakfast and lunch.*



### The Speakers:

**Tom Fontana**  
**Midlantic Marketing**  
Security System ROI: Get more value from your Security System with these Additions or Upgrades

**Rodger Reiswig, SET**  
**Director, Industry Relations**  
**SimplexGrinnell**  
Emergency Communications Update and the Applications that may Supersede Existing Fire Codes

**Terry Victor**  
**National Manager, Sprinkler Business Processes**  
**SimplexGrinnell**  
Commercial Sprinkler Code Changes for New Jersey and Pennsylvania

**Mil Holmes**  
**Field Sales Engineer, Mid-Atlantic Region**  
**SimplexGrinnell**  
Fire Alarm Product Enhancements, New Services and the 21st Century Fire Alarm system

THE CHAMBER OF COMMERCE SOUTHERN NEW JERSEY "THE REVIEW" MAY 2011

**MAY**

| MONDAY  | TUESDAY   | WEDNESDAY   | THURSDAY   | FRIDAY  |
|---|---|---|--|---|
| <b>Golf Classic</b> 2<br>10:30 a.m.<br>Riverton Country Club, Cinnaminson | 3   | 4   | <b>Networking Event</b> 5<br>11:45 a.m.<br>Lamberti, Cherry Hill   | 6   |
| 9   | <b>Meet the Policymakers</b> 10<br>11:30 a.m.<br>The Mansion Voorhees | 11  | <b>Networking Event</b> 2<br>8:30 a.m.<br>Blue Heron Pines Cologne | <b>PNC Exec Series</b> 3<br>11:30 a.m.<br>Crowne Plaza, Cherry Hill |
| 16  | 17  | <b>State Affairs</b> 18<br>8:15 a.m.<br>The Mansion, Voorhees             | <b>Networking Event</b> 9<br>11:45 a.m.<br>Braddock's, Medford     | <b>Women's Con.</b> 20<br>8:00 a.m.<br>The Mansion, Voorhees        |
| 23  | <b>BAB</b> 24<br>5:00 pm.<br>Valleybrook Country Club, Blackwood      | <b>Meet the Policymakers</b> 25<br>11:30 a.m.<br>Crowne Plaza Cherry Hill | 26   | 27  |

**JUNE**

| MONDAY | TUESDAY   | WEDNESDAY  | THURSDAY  | FRIDAY  |
|--------|---|--|---|---|
|        |   | <b>Enviro Committee</b> 1<br>8:30 a.m.<br>The Mansion, Voorhees    | <b>Networking Event</b> 2<br>11:45 a.m.<br>Lamberti Cherry Hill | <b>Utility Infrastructure</b> 3<br>8:00 a.m.<br>The Mansion, Voorhees |
| 6      | <b>HR Boot Camp</b> 7<br>8:00 a.m.<br>The Mansion, Voorhees | 8  | <b>Networking Event</b> 9<br>8:30 a.m.<br>Adelphia Depiford     | 10  |
| 13     | 14  | <b>Pinnacle Awards</b> 5<br>11:15 a.m.<br>Crowne Plaza Cherry Hill | <b>Networking Event</b> 6<br>11:45 a.m.<br>Braddock's Medford   | <b>GMSJ</b> 17<br>8:00 a.m.<br>The Mansion, Voorhees                  |
| 20     | 21  | <b>State Affairs</b> 22<br>8:15 a.m.<br>The Mansion, Voorhees      | <b>BAB - Lamberti</b> 23<br>5:00 p.m.<br>Lamberti Cherry Hill   | 24  |
| 27     | 28  | 29   | 30  |   |