



Michael Newell, RN, MSN,
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Present Position: Managing Partner, LifeSpan Care Management, LLC, April 2004

Past Positions:

Clinical Professor, Drexel University Nursing Program, January 2003- June 2005

ICU Pool, Our Lady of Lourdes Medical Center, Camden, NJ January 2003-June 2005

Case Manager for Rehabilitation Planning, Inc., Plymouth Meeting, PA.
November, 2000 to January 2003

Part-time in ICU at Cooper Hospital through in-house agency on weekends.
October 2000-January 2003.

Director of Special Projects, ProteisMD.com, Mt. Laurel, NJ. March 2000-October 2000.

Effort to construct an electronic medical record and billing system for physician offices. Duties included interviewing prospective employees, writing job descriptions, drafting large portions of the business plan, negotiating strategic alliances, review of software documentation, design of utility to enable each patient encounter to be invoiced according to HCFA E&M coding guidelines; preparation to enable compliance with HIPAA guidelines, training of staff regarding corporate compliance initiatives for physician offices, testing of enhancements to the software utility (e.g., dictation software, document scanning utilities). This contract position ended when financing of the development effort was curtailed by the investor.

Principal, Managed Care Consultants. April 1992-October 1995, then from August 1996-March 2000. Provided specialized case management services as well as process consultation and training in the areas of health care delivery, including: critical path development, billing and reimbursement, outcomes tools, quality improvement, and strategic planning.

October 1995 to July 1996: Manager, Health Care Consulting Group, Ernst & Young LLP, Iselin, NJ. Attached to Post Acute Group, principally home health care demand analysis, clinical operations, due diligence, discharge planning and process improvement for hospital-based home health agencies. Other projects included formulating utilization management protocols and critical paths for a national chain of home health agencies taking on capitation for 4 million covered

lives, making recommendations to operationalize the linkage between hospital and post-acute services for integrated delivery systems.

May 1991-October 1992: Supervisor of Case Management for the Fortis Corporation (now CorVel), Cherry Hill, NJ. Supervised four RNs and one vocational specialist, covering New Jersey, Delaware and Southeastern Pennsylvania. Duties included assignment of case managers to new cases, review of all case management reports from the field, training, marketing presentations, bill review and audit functions, set-up of peer review and independent medical examinations. Also had small caseload, consisting of catastrophic auto, workers' compensation, catastrophic medical and long-term disability claimants.

October 1986- October 1995: Self employed as contract staff nurse working in critical care units through Nurseworks (now Intellistaff), Bala Cynwyd, PA and Criticare, Holmes, PA. Hospitals placed in included, West Jersey (all four sites), Cooper-UMDNJ, Crozer-Chester, Presbyterian, Germantown, Chestnut Hill, Roxborough, Taylor, Episcopal, Thomas Jefferson, and Wills Eye Neurosensory Center.

May 1983-October 1986: Staff RN, Temple University Hospital in Neurosurgical Intensive Care Unit and Emergency Room.

March 1980-May 1983: Contract RN with Skilled Nursing Inc. and Criticare. Hospitals placed at included Albert Einstein Medical Center, Medical College of Pennsylvania and the Hospital of the University of Pennsylvania in addition to the ones listed above.

January 1979-March 1980: Staff nurse for temporary agencies, including Medstaff, Superior Care and Kimberly.

November 1978-October 1980: Critical Care Supervisor, Pennsylvania Hospital.

March 1978-October 1978: Assistant Head Nurse, Albert Einstein Medical Center-Daroff Division.

July 1977-March 1978: Staff RN, Medical and Surgical CCU, Thomas Jefferson University Hospital.

April 1975-May 1977: Staff RN, Albert Einstein Medical Center, Northern division, Medical CCU and Infectious Disease.

November 1974-March 1975: Staff RN, Institute of Pennsylvania Hospital, Adolescent Treatment Center (psych).

June 1974-November 1974: Staff RN, Med-Surg, Medical College of Pennsylvania.

Education: Master's of Science in Nursing Administration, La Salle University, 1992, B.S. Nursing, 1989, B.A. Humanities, 1977, La Salle. A.D. Nursing 1974, Philadelphia Community College.

Nursing Experience: 32 years in Nursing, 20 in Critical Care, including medical and surgical coronary care, neurosurgical intensive care and emergency room. Certified as proficient in critical care (CCRN) by the American Association of Critical Care Nurses (now expired), 1982. Certified as Case Manager (CCM) by the Certification of Insurance Rehabilitation Specialist Commission, 1993, recertified in 1998.

Teaching Experience: Adjunct Nursing Clinical Instructor; Thomas Jefferson University, Spring 1993; Philadelphia Community College, Fall 1993; Temple University, Spring 1994, Gloucester County College, Spring 1997, Spring 1999, Allegheny University School of Nursing, Fall, 1997. Mercer County Community College, Spring 2001, Drexel University Nursing Program, January 2003- June 2005.

Speaking Presentations:

- Thriving Under Prospective Payment in Long Term Care, King of Prussia PA, May 25, 1994.
- Case Management Training Course, Basic: December 1, 2 & 3, Advanced, December 8, 9 & 10, 1994, Newark, NJ, co-presented with Christine Rosenheim, RN, CCM, cosponsored by The Nursing Spectrum.
- Case Management Training Course, Basic: March 27 & 28 1995, Bethesda, MD & April 3 & 4, Philadelphia, PA; and Advanced: April 10 & 11 Bethesda, April 18 & 19, 1995, Philadelphia; co-presented with Christine Rosenheim, RN, CCM, cosponsored by The Nursing Spectrum.
- Improving Health Outcomes with Case Management; sponsored by Business Network, May 9, Raleigh, NC; May 10, Richmond, VA; May 11, 1995, Norfolk, VA.
- Outcomes Measurement and Case Management March 21, 1996; Greater Philadelphia Health Assembly, Philadelphia, PA.
- Case Management Under Full Risk Capitation, June 12, 1996 Voorhees, NJ, sponsored by Cooper Hospital/University Medical Center.
- Keynote speaker: Case Management Update: Linking Practice Across Boundaries, September 12, 1996 University of Iowa College of Nursing, Iowa City, Iowa.
- Keynote speaker: Outcomes Management, September 13, 1996, sponsored by the Delaware Valley Health Information Management and Systems Society, Philadelphia, PA.
- Optimizing Outcomes With Case Management, April 3, 1997, sponsored by Rockland County Community College, Suffern, NY.

- The Role of the Nurse Case Manager, April 5, 1997, Villanova University School of Nursing.
- Case Management Principles of Business & Marketing October 17 & 18, 1997, Bryn Mawr, PA, sponsored by Villanova University Continuing Education.
- Strategic & Tactical Imperatives for Managing High-Risk Populations, November 17, 1997 sponsored by Rockland County Community College, Suffern, NY.
- The Future of Nursing Case Management April 14, 1998 sponsored by the Professional Resource Network for Case Managers, Voorhees, NJ.
- Showing the Value of Case Management, May 6, 1998 sponsored by Northern New Jersey Chapter of the Case Management Society of America, Saddlebrook, NJ.
- Using Outcomes Measures for Individual Patient and Program Improvement in Post-Acute Settings: Review of the FIM & FAM, October 15, 1998, PRN monthly meeting held at Mediplex Rehabilitation Hospital, Marlton, NJ.
- Case Management Certification Course Three day offering sponsored by LTU Extension University of Chatsworth, CA; February 1999, New York City; March 1999, Providence, RI; April 1999, Cleveland, OH; May 1999, San Diego, CA.
- Care Management and the Elderly. Network Connections, Brendenwood Long Term Care Facility, Voorhees, NJ. September 20, 2005.
- Helping Your Patients Deal with Loss, The Camden Diocese Parish Nurses Council, November 19, 2005

Publications:

- Co-author (with Mario Pinardo) *Reinventing Your Career: A Handbook for Success in the Age of Managed Care*; Aspen Publishers, 1998.
- Author: *Using Nursing Case Management To Improve Health Outcomes*, Aspen Publishers, 1996.
- Transitioning the Critical Care Nurse from ICU to High-Tech Homecare, in *High-Tech Homecare*, Mosby: Nursing Clinics of North America, edited by Gloria McNeal, RN, Ph.D. (September, 1998).
- Proper management of patient issues can enhance the quality of life for the patient at home. *Case Review* Winter 1997, Vol. 3 (1)73-75.
- Contracting with patients for improved case management outcomes, *Journal of Care Management* August 1997, Vol. 3(4)76-86.

New Jersey RN License number: NR 62307 expires 5/31/09

Links:

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Mike Newell Author

