

MCEDC

Montgomery County Economic Development Corporation



the INDICATOR

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Our Staff

[Carmen S. Italia, Jr.](#)
President/Assistant Secretary

[Thomas M. Barbine](#)
CFO/Assistant Vice President

[George E. Gunning](#)
Vice President of Business & Membership Development

[Janet Otto](#)
Administrative Assistant /
Marketing / Real Estate

[Carli Pio McCrea](#)
Administrative Assistant /
Public Relations / Workforce

Servicing All of Your Telecommunication Needs for Over 25 Years

Telephone Diagnostic Services, Inc. (TDS) was incorporated in 1984 providing telecommunications solutions to large and small, public and private organizations. TDS has expanded into a complete solutions provider, offering a wide range of technology products and networking services. TDS provides communications network design, infrastructure design and implementation, business continuity planning, carrier products and services, and telecommunications system design and implementation.

Our headquarters, located in the Philadelphia area, has expanded its customer base throughout the United States. Experts from TDS, Inc. work side by side with both local and national businesses. We are committed to customer satisfaction, specializing in attention to the small details. Repeat customers and customer referrals have led to TDS' successful growth. Whether you need to update your current system, order parts, move locations or add capabilities to an existing site, no task is too large or too small.

For more information, please contact:

Contact Us

420 W. Germantown Pike
East Norriton, PA 19403

p: 610-272-5000
f: 610-272-6235

email us at:
info@montcoedc.com

or check out our website:
www.montcoedc.com

About Us

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

Please Visit Our Newsletter Sponsor



TDS (Telephone Diagnostic Services, Inc.)
2104 Swede Road
East Norriton, PA 19401

T: 610-783-7005
F: 610-630-3893
Toll Free: 888-837-6282
www.tds-phone.com

Featured Property

7,000 S/F Building on 1 Acre

346 East Church Road King of Prussia



To obtain a property brochure, click the picture above.

For more information or to arrange an inspection, please contact:

Binswanger

Frank Cullen
info@binswanger.com
215-448-6058

www.binswanger.com

Upcoming Events

Creative Financing in a Tough Economy

Brought to you by: MCEDC

When:

Tuesday, January 26th, 2010
8:30am - 11:30am

Where:

The Lower Merion Township Building
75 East Lancaster Avenue
Ardmore, PA 19003

Admission:

Non-Members: \$25.00
MCEDC Members: \$15.00

Description:

MCEDC is always seeking ways to keep businesses in Montgomery County up to date on the current available financing tools. In today's trying economic times, it is getting more and more difficult to secure financing for various projects. Don't give up hope. There are alternatives out there to help you get your projects done. We've put together a panel of financial experts which will be traveling to different locations around the county so everyone is assured a convenient opportunity at getting the information they need. You won't want to miss this exciting program!

A Continental Breakfast will be provided.

Panel:

Chuck Evans, Seed Co. of PA
Bill Hughes, Innovative Financing Solutions
Carmen S. Italia, Jr., MCEDC
Donald L. Jefferson, U.S. Small Business Administration
Gail Kronig, The Governor's Action Team
Steve Pettit, US Realty Capital

RSVP:

Please email your RSVP to [Carli Pio McCrea](#) with "1/26 Finance Panel" as your subject line. A confirmation email will be returned securing your reservation to this event.

Six Mistakes That Can Destroy Your Business Legacy and How to Avoid Them

*Brought to you by: The Delaware Valley Industrial Resource Center (DVIRC)
& RLS Associates*

When:

Tuesday, January 26th, 2010
8:30am - 10:00am

Where:

The Chester County Economic Development Council
Eagleview Corporate Center
737 Constitution Drive
Exton, PA 19341

Description:

The DVIRC cordially invites you and your spouse to attend an interactive and educational executive briefing. Good intentions will not safeguard your legacy. As business owners, every day brings new challenges, opportunities and decisions. But there are six pitfalls that if not addressed will threaten the financial security of your family, your business and your retirement. This program is extremely effective in helping business owners identify, anticipate and avoid these pitfalls.

Speakers will include experienced and knowledgeable panelist from the law firm of

Fox Rothschild, the financial advisory firm of Brumbaugh Wealth Management Group, and the Delaware Valley Industrial Resource Center to answer your questions.

A Continental Breakfast will be provided.

RSVP:

Please register by January 18, 2010 by contacting the DVIRC at 215-552-3837 or by e-mail at registration@dvirc.org

Doing Business With the Federal Government

Brought to you by: U.S. Small Business Administration

When:

Thursday, January 28, 2010
8:30am - 4:00pm

Where:

U.S. Small Business Administration
Parkview Towers
1150 1st Avenue, 10th floor, Suite 1001
King of Prussia, Pa 19406

Description:

Would you like to know how to do business with the federal government? Are you interested in becoming 8(A) and HUBZone Certified?

8:30 a.m. - Registration

9:00 a.m. - Doing Business with the Federal Government

12:00 noon - Lunch Break

1:00 p.m. - How to Become HUBZone and 8(a) Certified

4:00 p.m. - Adjournment

RSVP:

Jane Aquila
jane.aquila@sba.gov
610-382-3063

You can also register on line by clicking [HERE](#). Click, select seminar, scroll down and select "Doing Business with the Federal Government" and click submit.

Montgomery County PA CareerLink Job Fair 2010

Brought to you by: Montco PA CareerLink

When:

Monday, February 1, 2010
10:00am - 2:00pm

Where:

Montgomery County Career Link

1855 New Hope Street
Norristown, PA 19401

Admission:

This is a FREE Event

Employers interested in participating should please call
Melinda Onchitta at 610-270-3429 x234

Woman-Owned Business Course Open House

Brought to you by: Montgomery County Community College

When:

Tuesday, February 2, 2010
6:30pm

Where:

Montgomery County Community College
Faculty/Staff Dining Room
340 DeKalb Pike
Blue Bell, PA 19422

Description:

The "Starting A Successful Woman-Owned Business Certificate Program" is a dynamic course designed to encourage women to develop their business ideas into a roadmap for success. Please join us for this FREE Open House.

RSVP:

For more information or to register for the Open House, please call 215-641-6397.

Creative Financing in a Tough Economy

Brought to you by: MCEDC & Diamond Real Estate Investment, LLC

When:

Tuesday, February 16th, 2010
8:30am - 11:30am

Where:

Diamond Real Estate Investment, LLC
542 N. Lewis Road
Limerick, PA 19468

Admission:

Non-Members: \$25.00
MCEDC Members: \$15.00

Description:

MCEDC is always seeking ways to keep businesses in Montgomery County up to date on the current available financing tools. In today's trying economic times, it is getting more and more difficult to secure financing for various projects. Don't give up hope. There are alternatives out there to help you get your projects done. We've

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Gail Kronig, The Governor's Action Team
Steve Pettit, US Realty Capital

RSVP:

Please email your RSVP to Carli Pio McCrea with "2/16 Finance Panel" as your subject line. A confirmation email will be returned securing your reservation to this event.

Leading in Turbulent Times

Brought to you by: Penn State Abington

When:

Wednesday, March 10, 2010
8:30am - 11:30am

Where:

Penn State Abington
1600 Woodland Road
Abington, PA 19001

Description:

"Leading in Turbulent Times" is a free seminar that will address current business trends, the implications for leaders, and how to change as conditions do. Eric Bergstrom, instructor and assistant director of Penn State's Management Development Programs and Services, will facilitate the seminar.

In addition to exploring business trends and developing action plans, the session will also explore:

- The right People: Developing great leaders
- The right Culture: empowerment and collaboration
- The right Processes: Hard on problems, soft on people
- The right results: Metrics-driven

This seminar is intended for employers and managers of local business and industry. It is co-sponsored by PA Careerlink of Montgomery County, The Workforce Investment Board, the eastern Montgomery County Chamber of Commerce and Penn State.

RSVP:

The session is free to members of the Montgomery County Workforce Investment Board, Pennsylvania Career Link and Penn State Abington but reservations are

required.

Please RSVP to Judy Ahern at jsa16@psu.edu or call 215-881-7488 by Friday, March 5, 2010.

Meet MCEDC's Newest Members

MCEDC would like to recognize and thank the following companies and individuals for their membership. Please consider using the businesses that support our organization as they are driving forces in the development of Montgomery County.

44 Business Capital LLC

1787 Sentry Parkway West

Blue Bell

215-985-4400

Commercial Finance Company Specializing in Loans to Small and Middle Market Companies.

www.44businesscapital.com

American Executive Centers

600 W. Germantown Pike

Plymouth Meeting

610-940-1600

Turn-Key Furnished and Staffed Offices, Virtual Assistants - Bookkeeping, Paralegal, Graphic Artist, IT Services - on and offsite.

www.aecphilly.com

Bardissi Enterprises, LLC

PO Box 7

Hatfield

215-853-2266

Managed Information Technology Solutions.

www.bardissi.net

BEC Machine Products, Inc.

171 Ruth Road

Harleysville

215-256-3100

For more than 20 years, BEC Machine Products has produced precision machine parts for military systems, water filtration and numerous commercial industrial applications.

www.becmachine.com

Century 21 Alliance - Buckingham

4814 York Road

Buckingham

215-794-1001

Commercial, Residential Sales, Leasing of Real Estate

www.c21alliance.net

Diamond Real Estate Investments, LLC

542 N. Lewis Road

Limerick

484-762-8133

Retail / Residential Real Estate Development

www.diamondreillc.com

Ecolibrium Group

1528 Walnut Street

Philadelphia

215-253-6580

Sustainability Consulting, Operations Improvement, Strategy and Business Development

www.ecolibriumgroup.com

EF Precision Group

2301 Computer Avenue

Willow Grove

215-784-0861

CNC Machining, Turnkey Assembly, and Engineering Services.

www.efgroup.com

Gwynedd-Mercy College

1325 Sumneytown Pike

Gwynedd Valley

215-641-5581

Gwynedd-Mercy College is a Catholic college with a strong foundation in the liberal arts. Our academic distinction lies in the intersection of excellent programs in health care, education, and business administration.

www.gmc.edu

Jett Excellence

87 Ridge Road

Telford

215-257-9432

Jett Excellence helps privately-held businesses identify their values and transmit them to employees to ensure alignment between employee decision-making and company growth.

www.jettexcellence.com

John Pudlinski, Jr.

3023 Walton Road

Plymouth Meeting

610-613-7768

Real Estate - Development

Jones Lang LaSalle

1515 Market Street

Philadelphia

215-988-5560

Financial and Professional Services Firm Specializing in Commercial Real Estate Services and Investment Management.

www.us.joneslanglasalle.com

Klein and Hoffman, Inc.

1818 Market Street

Philadelphia

215-386-3087

Structural and Restoration Engineering

www.kleinandhoffman.com

Knoll, Inc.

1235 Water Street
East Greenville
215-679-1300
Furniture Manufacturing and Sales.

www.knoll.com

Stevens Automation & Control Systems, LLC

805 W. 5th Street
Lansdale
610-380-4035
Provider of innovative and reliable automation and control solutions to reduce cost and to increase productivity within manufacturing warehousing and distribution environments.

www.stevensautomation.com

The Greystone Organization Ltd.

310 Schoolhouse Road
Souderton
267-384-5151
Acquisition, development, ownership and management of commercial real estate, including multifamily and student housing projects. Ownership of operating companies.

www.greystoneorg.com

Member Press Releases

American Infrastructure - *American Infrastructure Receives 2010 Training Top 125 Award*

WORCESTER, PA - American Infrastructure is pleased to announce that it has been awarded the 2010 Training magazine Top 125 Award. American Infrastructure is among one of the most prestigious organizations in the United States to win this award.

[Complete Press Release...](#)

Newmark Knight Frank Smith Mack - *Newmark Knight Frank Smith Mack Releases 2009 Year-End Office Market Trends*

WAYNE, PA - Newmark Knight Frank Smith Mack is pleased to announce the release of its 2009 year-end office market trends for the Greater Philadelphia region. Trends for each market and submarket are researched and authored by Newmark Knight Frank Smith Mack brokers specializing in their particular area, and serve as the basis for the formal Year-End Market Trends, due to be published in January 2010. This report provides a current analysis of the four core commercial office markets within the Greater Philadelphia region - Philadelphia Central Business District (CBD), Suburban Philadelphia, Northern Delaware and Southern New Jersey.

[Complete Press Release...](#)

Stevens Automation & Control Systems LLC -

Powered Conveyors, Bring Efficiency in Manufacturing, including Shipping and Receiving Departments

LANSDALE, PA - Stevens Automation has been providing conveyor controls and automation services to food & beverage manufacturing, bakeries, meat packing facilities and warehouse distribution facilities. Powered Conveyors Systems provide material transport including sorting of materials for shipping such as UPS , FED-X and private carriers.

[Complete Press Release...](#)

Telephone Diagnostic Services, Inc. - Telephone Diagnostic Services Expands Ownership; Promotes T.J. McDonald and Jeff Snyder

EAST NORRITON, PA - At a time when many small businesses are cutting back on their workforce, Telephone Diagnostic Services (TDS) of East Norriton has successfully continued to grow. The latest step in the development of this dynamic communication company is the expansion of its executive level, making two key members the newest stockholders of the company.

[Complete Press Release...](#)

Verizon Foundation - Autism Cares Foundation

HUNTINGDON VALLEY, PA - The Autism Cares Foundation is pleased to announce that with a grant from Verizon Foundation and support from the Kid Company that we will soon be opening a Computer Learning Lab geared to children and young adults on the autism spectrum. The Learning Lab, which will be located at the Kid Company, a new indoor family entertainment complex located at 2381 Philmont Avenue, in Huntingdon Valley, PA., will feature various software programs and other devices for trial purposes.

[Complete Press Release...](#)

Verizon Foundation - Youth and Family Services Expands Outreach Programs in Upper Perkiomen and Pottstown

UPPER PERKIOMEN and POTTSTOWN, PA - Youth and Family Services is pleased to announce a \$2,500 grant from Verizon Foundation to help in YFS' prevention education programs in Upper Perkiomen and Pottstown.

Youth and Family Services provides classroom instruction on a variety of topics including conflict resolution, bullying prevention, drug and alcohol education and diversity.

[Complete Press Release...](#)

Verizon Foundation - YWCA Tri-County Area to Expand Adult Literacy Programs in Pottstown and Surrounding Area

POTTSTOWN, PA - The YWCA Tri-County Area is pleased to announce a \$5,000 grant by Verizon Foundation to support their adult literacy programs in Pottstown and the surrounding area.

[Complete Press Release...](#)

About the INDICATOR:

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

Disclaimer:

All information contained herein is from sources deemed reliable. Montgomery County Economic Development Corporation (MCEDC) makes no representations or warranties as to the suitability of this information for your own particular purpose, and that the extent you use or implement this information in your own setting; you do so at your own risk. The information provided herewith is solely for your own use and cannot be sold. In no event will MCEDC be liable for any damages whatsoever, whether direct, consequential, special, or claim for attorney fees, arising out of the use of or inability to use the information provided herewith.

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