

MCEDC

Montgomery County Economic Development Corporation



the INDICATOR

February 18 , 2010

Vol. 4 - No. 4

In This Issue

Member Spotlight
 Featured Property
 Upcoming Events
 Member Press Releases

Member Spotlight



Quick Links

[Visit our Website](#)
[Membership](#)
[MCEDC Partnerships](#)
[Financial Assistance/Funding](#)
[Newsletter Archives](#)

Our Staff

[Carmen S. Italia, Jr.](#)
 President/Assistant Secretary

[Thomas M. Barbine](#)
 CFO/Assistant Vice President

[George E. Gunning](#)
 Vice President of Business &
 Membership Development

[Janet Otto](#)
 Administrative Assistant /
 Marketing / Real Estate

[Carli Pio McCrea](#)
 Administrative Assistant /
 Public Relations / Workforce

Contact Us

Compliance Management International (CMI), headquartered in Montgomeryville, PA, is a leading provider of Environmental, Health and Safety (EH&S) services to manufacturers and other commercial and industrial clients. CMI was formed 15 years ago by industry professionals with the mission to provide industry experienced technical personnel to clients EHS compliance needs. As such, we have an appreciation for recognizing EHS issues from the client's perspective to provide advocacy on their behalf. CMI offers high quality resources for complying with burdensome EHS regulations through its diversified staff of certified safety professionals, certified industrial hygienists, environmental professionals including engineers and geologists.

Also, an in-house Information Technology team offers customized service with regulatory tracking systems. CMI also provides value added services in areas as energy efficiency, OSHA regulatory compliance, fleet safety, loss prevention and workers' compensation management, sustainability and climate change services.

Our best clients are organizations, regardless of size, that understand that strong EH&S programs motivate their workforce, promote company pride, improve community relations and guarantee improvement to

420 W. Germantown Pike
East Norriton, PA 19403

p: 610-272-5000
f: 610-272-6235

email us at:
info@montcoedc.com

or check out our website:
www.montcoedc.com

About Us

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

Please Visit Our Newsletter Sponsor



their bottom line. To that end, CMI offers customized, training and related services to companies, regardless of size, in the following areas:

- Industrial Hygiene Services
- Environmental Permitting/Reporting
- Safety Engineering Emergency Spill Disaster Planning
- Loss Control Prevention
- Sustainability and Green issues
- DOT/IATA Hazardous Materials
- Groundwater Studies
- Customized EH&S Training
- Energy Audits
- Due Diligence Phase I, Phase II
- Property & Causality Insurance Risk
- Brownfield Redevelopment
- EH&S Software Solutions
- Emergency Management
- OSHA Compliance
- NFPA 70E Support

For more information please visit our website at:

www.complianceplace.com or call us at (800) 701-9369

Featured Property

101,053 S/F Office/Warehouse Flex Space for Sale/Lease

Oak Tree Business Center

3000 Campus Drive, Hatfield, PA

Ready for occupancy Fall 2010!



To obtain a property brochure, click the picture above

For more information or to arrange for an inspection, please contact:

Altemose Realty Corp.

Roger Altemose

Carol Altemose

Jennifer Altemose

Office: 215-996-1234

Email: aci@fast.net

www.altemose.com

Upcoming Events

Doing Business With the Federal Government

Brought to you by: U.S. Small Business Administration

When:

Thursday, February 25, 2010

8:30am - 4:00pm

Where:

U.S. Small Business Administration

Parkview Towers

1150 1st Avenue, 10th floor, Suite 1001

King of Prussia, Pa 19406

Description:

Would you like to know how to do business with the federal government? Are you interested in becoming 8(A) and HUBZone Certified?

8:30 a.m. - Registration

9:00 a.m. - Doing Business with the Federal Government

12:00 noon - Lunch Break

1:00 p.m. - How to Become HUBZone and 8(a) Certified

4:00 p.m. - Adjournment

RSVP:

Jane Aquila

jane.aquila@sba.gov

610-382-3063

You can also register on line by clicking [HERE](#). Click, select seminar, scroll down and select "Doing Business with the Federal Government" and click submit.

Taking Control of Your Workers Compensation Cost

Brought to you by: MCEDC & The Seltzer Group

When:

Tuesday, March 9, 2010
8:00am - 11:00am

8:00am - 8:30am (Check In/ Breakfast)

8:30am - 11:00am (Program)

Where:

[The Plymouth Country Club](#)

888 Plymouth Road
Plymouth Meeting, PA 19462

Admission:

Non-Members: \$25.00
MCEDC Members: \$15.00

Description:

Far too many Pennsylvania businesses are paying enormous Workers Compensation surcharges and many are overcharged due to hidden, yet avoidable, mistakes. This forward-thinking educational seminar was designed to help business leaders and management teams recognize how mismanaged Workers Compensation can directly lead to undesirable bottom-line results. By attending, you will gain an insight on how the Workers Compensation system works against you and will begin to discover solutions that will enable your company to prevent costly surcharges and eliminate common overcharges.

Some of the topics that will be discussed include:

- Your Experience Modulation Rate and why it is the most critical component in determining your Workers Compensation premium
- Claims Management
- Physician Panel - your open checkbook
- Premium Audits and why they are riddled with costly mistakes
- How can HR prevent work place injuries
- And much more...

Speakers:

Steven Stramara, CWCA, CIC; Vice President - The Seltzer Group
Gregory DeMedio, CWCA, CIC; Client Advocate - The Seltzer Group
Stacey Cheese, CWCA, CISR; Director of Work Comp Programs - The Seltzer Group

RSVP:

Please email your RSVP to [Carli Pio McCrea](#) with "3/9 Workers Comp Seminar" as your subject line. A confirmation email will be returned securing your reservation to this event.

MCEDC Membership Mixer

Brought to you by: Beneficial Bank

When:

Thursday, March 18, 2010
5:30pm - 7:30pm

Where:

Beneficial Bank
2905 Whitehall Road
Norristown, PA 19403

Description:

We invite you to join MCEDC and Beneficial Bank for our next Membership Mixer. Don't miss out on this opportunity to talk to other members, exchange business cards and pick up leads, while enjoying cocktails and hors d'oeuvres.

Make sure to RSVP quickly as this event is expected to be well attended!

RSVP:

This is a MEMBERS ONLY event. Please email your RSVP to [Carli Pio McCrea](#) with "3/18 Membership Mixer" as your subject line. A confirmation email will be returned securing your reservation to this event.

Leading in Turbulent Times

Brought to you by: Penn State Abington

When:

Wednesday, March 10, 2010
8:30am - 11:30am

Where:

Penn State Abington
1600 Woodland Road
Abington, PA 19001

Description:

"Leading in Turbulent Times" is a free seminar that will address current business trends, the implications for leaders, and how to change as conditions do. Eric Bergstrom, Instructor and Assistant Director of Penn State's Management Development Programs and Services, will facilitate the seminar.

In addition to exploring business trends and developing action plans, the session will also explore:

- The right People: Developing great leaders
- The right Culture: Empowerment and collaboration
- The right Processes: Hard on problems, soft on people
- The right results: Metrics-driven

This seminar is intended for employers and managers of local business and industry. It is co-sponsored by PA Careerlink of Montgomery County, The Workforce Investment Board, the eastern Montgomery County Chamber of Commerce and Penn State.

RSVP:

The session is free to members of the Montgomery County Workforce Investment

Board, Pennsylvania Career Link and Penn State Abington but reservations are required.

Please RSVP to Judy Ahern at jsa16@psu.edu or call 215-881-7488 by Friday, March 5, 2010.

2nd Annual Cleantech Investment Forum

Brought to you by: Cleantech Alliance Mid-Atlantic

When:

Thursday, March 25, 2010
4:00-6:00 p.m. Program
6:00-7:30 p.m. Cocktail Reception

Where:

The Academy of Natural Sciences
1900 Benjamin Franklin Pkwy.
Philadelphia PA 19103

Admission:

\$35.00

Description:

Blank Rome's Energy Industry Group and the Academy of Natural Sciences Center for Environmental Policy are pleased to host the 2nd Annual Mid-Atlantic Cleantech Investment Forum which will feature a panel of experts and thought leaders discussing Cleantech venture and corporate investing as well as a showcase of leading Mid-Atlantic Cleantech companies.

Confirmed Panelists:

Michael Bevan, Managing Partner, Element Partners
Richard Defieux, Venture Partner, Battelle Ventures
Michael Donnelley, Managing Director, GE Equity

RSVP:

To buy tickets, please click [HERE](#).

Member Press Releases

Compliance Management International - Environmental Reporting Deadlines for Waste Generators

MONTGOMERYVILLE, PA - March is typically environmental reporting time for Pennsylvania and New Jersey businesses. The various federal and state regulatory authorities haven't made it simple to determine who needs to report, under what conditions you need to report and when the report is due. Reporting requirements and due dates depend on the facility location, types of waste, operating permits issued to your facility, and the quantity of wastes or emissions generated.

Compliance Management International (CMI) has prepared a compliance table that simplifies reporting compliance requirements listing the various wastes and

accompanying required submittal date for businesses in Pennsylvania and New Jersey.

###

GVF Transportation - 2010 Bike to Work Challenge

KING OF PRUSSIA, PA - GVF will be holding its second annual Bike to Work Challenge from April 12th to August 27th 2010. If your company is interested in participating in this year's program or have any questions, please contact Lauren Peak at lpeak@gvftma.com or 610.354.8899.

The challenge encourages employees to ditch their cars and track their number of bicycle commuting miles. The ultimate goal is to see which company can make the biggest environmental impact by keeping vehicles off the roadways while maintaining a healthy lifestyle. Last year, over 100 riders logged over 40,000 miles, which translated to a savings of 1,929 gallons of gasoline and 37,430 pounds of CO2 emissions prevented. An ending ceremony was coordinated with each company to recognize those that made an environmental impact by keeping vehicles off the roadways. Each participant was awarded a certificate of participation, identifying their reduction of CO2 and other environmental statistics, and those who went above and beyond in the competition were recognized with a donated prize.

###

GVF Transportation - 422 Master Plan Summary Report Now Available for Public Comment

KING OF PRUSSIA, PA - The Master Plan Summary Report for the US 422 Corridor, which is a report exploring current conditions and long-term possibilities for the corridor, is now available for public comment.

[*Complete Press Release...*](#)

GVF Transportation - Congressman Sestak Secures \$700,000 for US Route 422 Schuylkill River Crossing Complex

KING OF PRUSSIA, PA - GVF is pleased that Congressman Sestak was able to secure \$700,000 for continued funding of the US Route 422 Schuylkill River Crossing Complex.

The Pennsylvania Department of Transportation, in conjunction with the Delaware Valley Regional Planning Commission, the counties of Chester and Montgomery, as well as the adjacent municipalities, is developing two projects to remedy problems related to US 422 in the Schuylkill River crossing area.

[*Complete Press Release...*](#)

Hamburg, Rubin, Mullin, Maxwell & Lupin - New Perkasio Address for Hamburg, Rubin, Mullin, Maxwell & Lupin

LANSDALE, PA - The law firm of Hamburg, Rubin, Mullin, Maxwell & Lupin has announced that effective January 1, 2010, it has moved its Perkasio offices to 2 N. Seventh Street. The phone number of 215-257- 3666 remains the same.

Hamburg, Rubin, Mullin, Maxwell & Lupin is a full service law firm which also maintains offices in Lansdale, Limerick, Allentown and Harrisburg, PA.

For more information, contact Joan Wean at 215-661-0400.

###

Maillie, Falconiero & Company, LLP - *IRS Eases the Guidelines for an Offer in Compromise in Light of Current Economy*

OAKS, PA - The offer in compromise (OIC), through which the IRS and taxpayers can negotiate an outstanding tax-related debt, is getting a new look from the federal agency.

According to Robert Manero, a tax partner at the regional CPA firm of Maillie, Falconiero & Company, LLP, which has offices in Oaks, Pottstown and West Chester, Pa., the IRS has directed its employees to be "sensitive" to the current economic climate affecting both taxpayers and valuation criteria in investigating the acceptability of an OIC.

[Complete Press Release...](#)

Maillie, Falconiero & Company, LLP - *IRS Moves to Increase Oversight of Income Tax Preparers*

OAKS, PA - In a move to protect taxpayers nationwide, the IRS announced it will require all "signing" tax return preparers to register with the IRS and unenrolled preparers will be required to successfully complete competency testing and continuing education classes.

[Complete Press Release...](#)

Montgomery County Community College - *MCCC Alumna and Entrepreneur Karen L. Jett to Speak on Business Leadership*

BLUE BELL, PA - The Alumni Association of Montgomery County Community College will host a presentation, titled "The Seeds of Greatness," on March 4 at 7 p.m. by author, entrepreneur and MCCC alumna Karen L. Jett, CMA. The presentation will take place in Science Center room 214 at the Central Campus, 340 DeKalb Pike, Blue Bell. Admission is free of charge, and the event is open to the public. For more information, call the College's Foundation Office at 215-641-6535.

[Complete Press Release...](#)

Montgomery County Community College - *Starting a Successful Woman-Owned Business Certificate Program Information*

BLUE BELL, PA - The "Starting A Successful Woman-Owned Business Certificate Program" is a dynamic course designed to encourage women to develop a business idea into a roadmap for success. The 12-week course will be held at Montgomery County Community College in Blue Bell, beginning on February 23, 6:30pm to 9:30 pm. Tuition for the course is \$495, and includes the textbook. For more information or to register for the course, please call 215-641-6397.

###

About the INDICATOR:

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

Disclaimer:

All information contained herein is from sources deemed reliable. Montgomery County Economic Development Corporation (MCEDC) makes no representations or warranties as to the suitability of this information for your own particular purpose, and that the extent you use or implement this information in your own setting; you do so at your own risk. The information provided herewith is solely for your own use and cannot be sold. In no event will MCEDC be liable for any damages whatsoever, whether direct, consequential, special, or claim for attorney fees, arising out of the use of or inability to use the information provided herewith.

[Forward email](#)**✉ SafeUnsubscribe®**

This email was sent to jotto@mcidc.com by cpio@montcoedc.com.
[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Montgomery County Economic Development Corp. | 420 W. Germantown Pike | East Norriton | PA | 19403