

MCEDC

Montgomery County Economic Development Corporation



the INDICATOR

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Our Staff

[Carmen S. Italia, Jr.](#)
President/Assistant Secretary

[Thomas M. Barbine](#)
CFO/Assistant Vice President

[George E. Gunning](#)
Vice President of Business &
Membership Development

[Janet Otto](#)

SBA Financing Notes

Current Fixed Rates

SBA 504 4.60% - 10 yrs

SBA 504 5.77% - 20 yrs

PEDA Announcement

Pennsylvania Energy Development Authority Announces \$16 Million Funding Opportunity For Advanced Energy Projects

Secretary Hanger announced that on April 30, 2010, the Pennsylvania Energy Development Authority (PEDA) will open a \$16 million solicitation for innovative, advanced energy projects and for businesses interested in locating their advanced energy operations in this Commonwealth.

For purposes of this financial assistance opportunity, eligible projects may include solar energy; wind; low-impact hydropower; geothermal; biologically derived methane gas, including landfill gas; biomass; fuel cells; coal-mine methane; waste coal; integrated gasification combined cycle; demand management measures, including recycled energy and energy recovery, energy efficiency and load management; and clean, alternative fuels for transportation.

Under this solicitation, PEDA may award financial assistance in the form of grants of up to \$1 million.

Administrative Assistant /
Marketing / Real Estate

[Carli Pio McCrea](#)

Administrative Assistant /
Public Relations / Workforce

Contact Us

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info@montcoedc.com

or check out our website:
www.montcoedc.com

Find us on Facebook 

About Us

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

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Funding for projects may be used for capital equipment, construction associated with capital projects and land acquisition.

For grants under this solicitation, the following entities are eligible to apply: corporations, partnerships, associations and other legal business entities; nonprofit corporations; Pennsylvania colleges and universities; Pennsylvania municipalities; and any public corporation, authority or body whatsoever.

This is a competitive solicitation and funding will be determined by vote of the Board of Directors. Guidelines may be viewed and downloaded from the PEDA web site at www.depweb.state.pa.us, Keyword "PEDA" on or after April 30, 2010. Applications must be submitted online and will be available on April 30, 2010, at www.grants.dcnr.state.pa.us

Applications will be accepted from April 30, 2010, through 4 p.m. June 15, 2010.

Member Spotlight



The Center for Workforce Development (CWD) at Montgomery County Community College is a leading supplier of workforce development services serving companies in SE PA. Its mission is to foster a learning culture and improve employee productivity through delivering results-driven custom training, consulting and coaching.

CWD works from 10 platforms in delivering custom programs: Leadership and Management Development, Supervisory Training, Communication, Engineering and Design, Quality Improvement, Safety and Compliance, Workplace Skills, Computer Applications, Technical Skills, and Sales Training and Customer Service.

Programs are designed to meet the firm's skill development and time requirements. CWD has an extensive network of experienced corporate practitioners, faculty and partnerships to deliver these services. Training is delivered at company location, or at our campuses in Blue Bell and Pottstown.

In 2008, CWD provided custom training for more than 200 companies. Customers include ACTS Retirement-

Life Communities, ArcelorMittal, A.W. Mercer, Blommer Chocolate, Brown Printing, Edmund Optics, Electro-Soft, First Quality, GSI Commerce, Lockheed Martin, Mercy Suburban Hospital, Met-Lab Potero and Stein Seal, to name a few. As a WEDnetPA partner, CWD has assisted over 370 local companies obtain and manage \$10 million in workforce development grants over the past six years.

For more information on CWD go to www.mc3.edu/cwd or contact:

Brook Hunt, Ed.D.
bhunt@mc3.edu
215-641-6331

Membership Committee Announcement

MCEDC constantly looks for better ways to improve our service to members. In that regard, at the urging of a core group of members, we have impaneled our first membership committee. The membership committee, which will be a standing committee of the Economic Development Corporation, has adopted the mission of stimulating membership growth and business development. The membership committee consists entirely of member volunteers and will be reviewing existing member relations and benefits, looking for ways to build membership and facilitate member to member business development opportunities.

The committee consists of the following MCEDC members:

- Les Fry, Chair, CBIZ
- Tom Gresko, Compliance Management International
- Troy Emidy, Garnet Hill, LLC
- Rich Mazei, Land Services USA
- Joe O'Donnell, OMEGA Commercial Real Estate, Inc.
- Phillip T. Eastman, PECO An Exelon Company
- Steven Cox, Spectrum - A Herman Miller Dealer

Over the next few weeks we will be asking current MCEDC members to participate in our new Membership Ambassadors program. Ambassadors will assist the committee and MCEDC staff to identify and contact new member prospects for an introduction to MCEDC.

If you are a well-connected and outgoing individual and would like more information or would like to participate in the committee's activities please call [George Gunning](tel:6102725000) or [Carli Pio McCrea](tel:6102725000) at MCEDC, 610-272-5000.

Featured Property

[For Sale 11,200 SF Warehouse & Office](#)

2262 Mt. Carmel Avenue

Glenside, PA



To obtain a property brochure, click the picture above

For more information or to arrange for an inspection, please contact:

Newmark Knight Frank Smith Mack

Neil Shupak
610-755-6977

nshupak@NewmarkKFSM.com

Justin Bell
610-755-6979

jbelle@NewmarkKFSM.com

Upcoming Events

Everything You Wanted to Know About Health Care Reform (But Were Afraid to Ask)

This Webinar is brought to you by: CBIZ

When:

Wednesday, May 5, 2010
11:30am - 1:00pm

Description:

The passage of two major health care laws - the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 - mark a pivotal moment in the history of the U.S. health care system. President Obama has

set in motion a series of complex changes that will dramatically alter the way care is delivered and paid for over the next 10 years. Affecting companies' benefits, insurance, taxes, payroll, and reporting obligations, the laws are unprecedented in the breadth of their impact across management disciplines.

To help you start the process, John Leifer, CBIZ's National Director of Health Policy, will facilitate a discussion covering key elements of the reform statutes. Mr. Leifer will be joined by CBIZ's panel of technical experts: Karen McLeese, VP of Regulatory Affairs, Bill Smith, Managing Director, CBIZ National Tax Office, Phil Noftsinger, President, CBIZ Payroll, and Kevin Nussbaum, VP of New Business Development.

Although many aspects of the new law are not effective immediately, you cannot afford to take a "wait and see" attitude. This session will help clarify what steps you need to take today to ensure that your company is prepared for the shortterm and long-term requirements and consequences of this bill. Just as important, you'll have a sense of the many ways CBIZ will be able to assist you as the reform initiative unfolds. We look forward to you joining us for the important discussion!

Registration:

After registering you will receive a confirmation email containing information about joining the Webinar. Space is limited.

Reserve your Webinar seat now at:

<https://www2.gotomeeting.com/register/926107026>

System Requirements:

PC-based attendees

Required: Windows® 7, Vista, XP, 2003 Server or 2000

Macintosh®-based attendees

Required: Mac OS® X 10.4.11 (Tiger®) or newer

For more information, please contact:

CBIZ
Les Fry
610-551-1489
lfry@cbiz.com

Click [HERE](#) for a copy of this event flyer.

Food Safety Forum

Sponsored by: Southeastern PA Food Manufacturers' Consortium

When:

Thursday, May 6, 2010
8:00am - 11:30am

Where:

Radisson Hotel
1160 First Avenue
King Of Prussia, PA 19406

Admission:

Consortium Members: FREE
Non-Consortium Members: \$35.00

Description:

How will you secure food safety for your company's future?

- What does your company need to know to implement food safety programs?
- Why is food safety so important to the current administration?
- How do you identify CCP's in your production chain?

Panelists:

Listen to these experts share their insights...

Requirements for GFSI supplier certification

GILLIAN KELLEHER - Vice President Food Safety and Quality Assurance, Wegmans

Legal ramifications of compliance/non-compliance and legislative issues

MARTIN HAHN - Partner and member of Food and Agriculture Practice Group Hogan & Hartson L.L.P. Washington, D.C.

SQF Certification and Tips for Compliance

ALAN PARKER - President, Parker Associates, LLC

Company perspective/insights on what it takes to get certified

ERIC HALVORSEN - Quality Assurance Manager, Pepperidge Farm

Round Table:

Panelists will share their points of view on important topics related to food safety.

RSVP:

Registration is required Phone: 215-641-6397

E-mail: continuingeducation@mc3.edu

USE FORUM CODE: 2010/02 WDCBC 1192 01

To view this event flyer, click [HERE](#).

MCEDC Membership Mixer

Sponsored by: The Victory Bank

When:

Thursday, May 13, 2010
5:30pm - 7:30pm

Where:

[The Victory Bank](#)
548 North Lewis Road
Limerick, PA 19468

Admission:

This is a FREE event for MCEDC MEMBERS

Description:

We invite you to join MCEDC and The Victory Bank for our next Membership Mixer. Don't miss out on this opportunity to talk to other members, exchange business cards and pick up leads, while enjoying cocktails and hors d'oeuvres.

Make sure to RSVP quickly as this event is expected to be well attended!

RSVP:

MCEDC Members, please email your RSVP to [Carli Pio McCrea](#) with "5/13/10 Membership Mixer RSVP" as your subject line. A confirmation email will be returned securing your reservation to this event.

Creative Financing in a Tough Economy

Brought to you by: MCEDC

When:

Tuesday, May 25, 2010
8:00am - 11:30am

Where:

Old Borough Hall
1 West First Avenue
Suite 200
Conshohocken, PA 19428

Admission:

MCEDC Members: \$15.00
Non-Members: \$25.00

Description:

MCEDC is always seeking ways to keep businesses in Montgomery County up to date on the current available financing tools. In today's trying economic times, it is getting more and more difficult to secure financing for various projects. Don't give up hope. There are alternatives out there to help you get your projects done. We've put together a panel of financial experts which will be traveling to different locations around the county so everyone is assured a convenient opportunity at getting the information they need. You won't want to miss this exciting program!

Panel:

Chuck Evans, Seed Co. of PA
Bill Hughes, Innovative Financing Solutions
Carmen S. Italia, Jr., MCEDC
Donald L. Jefferson, U.S. Small Business Administration
Gail Kronig, The Governor's Action Team
Steve Pettit, US Realty Capital

RSVP:

Please email your RSVP to [Carli Pio McCrea](#) with "5/25/10 Creative Financing in a Tough Economy RSVP" as your subject line. A confirmation email will be returned securing your reservation to this event.

Economic Development Editorial

Pennsylvania Business Grants Approved

Brought to you by: Kenneth Davis, Duane Morris Government Affairs LLC

Pennsylvania's Commonwealth Financing Authority (CFA) recently approved 19 planning grants that will aid Pennsylvania's businesses with site preparation and infrastructure improvements that will keep the state's business environment competitive and create the potential for more than 10,000 new jobs.

"The investments we are making today will keep the commonwealth competitive by helping communities develop an inventory of shovel-ready sites for potential business development," said Governor Rendell. "Helping local communities to clean up blighted properties, revitalize old industrial sites and remediate brownfields creates thriving, vibrant communities while providing opportunities for job creation and growth."

CFA approved the grants and loans under the state's Business in Our Sites program, a component of Governor Rendell's original economic stimulus package.

Business in Our Sites targets communities that lack the resources to invest in site preparation and the renovation of environmentally damaged brownfield sites. It also serves to help develop water, sewer, utility and road-access infrastructure at targeted sites. The program has allocated more than \$300 million to 108 projects.

CFA also approved a \$2 million tourism loan guarantee for SMG Kulpsville LLC to provide a 50-percent guarantee of a \$4 million loan from Beneficial Bank. SMG will use the money to turn an existing hotel into a 182-guest room, 4-story, full-service hotel. The estimated \$6 million project is expected to retain 120 existing jobs.

In other economic development news, Governor Rendell said the Commonwealth's continued investments in clean, solar energy - an industry that is strategically important to the state's future - is paying dividends as he announced support for nine projects that are helping Pennsylvania become a national leader in this sector. The Governor said state investments of \$5.7 million will help businesses and schools across Pennsylvania save more than a half-million dollars each year by installing 3.6 megawatts of new, clean electricity generation capacity.

All told, the Governor added, these projects account for a total investment in Pennsylvania's economy of \$19.3 million - more than three times the value of the state's investment.

Montgomery County:

GlaxoSmithKline LLC will receive a \$500,000 solar energy program grant to purchase and install a rooftop solar photovoltaic system on the company's new data center in Upper Providence Township. The 406.56 kW system will offset the company's annual electricity consumption by approximately 517,120 kWh, saving it more than \$64,000 per year. The total project cost is \$1.9 million.

For more information on state alternative energy investment programs available through the Department of Community and Economic Development, visit: www.newpa.com or call 1-866-466-3972.

For more information, please contact:

Kenneth Davis
Duane Morris Government Affairs LLC
215-979-1376
kdavis@dmga.com

Member Press Releases

CBIZ -

[Webinar: Everything You Wanted to Know About Health Care Reform \(But Were Afraid to Ask\)](#)

Colliers Lanard & Axilbund -

[Colliers Lanard & Axilbund Integrates Services Under a Single Brand](#)

GVF Transportation -

[Air Quality Action Season Begins This Month](#)
[GVF Welcomes New Partner Unruh, Turner, Burke & Frees](#)

Maillie, Falconiero & Company, LLP -

[New Legislation Gets Tougher On Offshore Noncompliance](#)

The Seltzer Group -

[Keystone Insurers Group Applauds Jennifer Tahaney on National Award; Schuylkill Haven Resident is Named PIA Customer Service Rep of the Year](#)

TriCounty Area Chamber of Commerce -

[New Chamber Event, Network at Noon, A Success!](#)
[Speaker addresses "The Urgency Addiction" at Women of the Workforce \(WOW\) Luncheon](#)

If you are a Member and have a Press Release that you would like included in 'The Indicator', please submit to [Carli Pio McCrea](#).

About the INDICATOR:

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

Disclaimer:

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