

# MCEDC

Montgomery County Economic Development Corporation



## the INDICATOR

August 19, 2010

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### Our Staff

[Carmen S. Italia, Jr.](#)

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CFO/Assistant Vice President

[George E. Gunning](#)

Vice President of Business & Membership Development

[Janet Otto](#)

Administrative Assistant / Marketing / Real Estate

[Carli Pio McCrea](#)

Administrative Assistant / Public Relations / Workforce

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### Financing Notes

August 2010

SBA 504 Loan Interest Rate Drops to 4.93% for Small Business Borrowers.

Current Fixed Rates:

SBA504 - 4.93% 20 years

SBA504 - 4.17% 10 years

For more on the SBA 504 Loan Program, [CLICK HERE](#)

### Upcoming Events

#### Congressman Joe Sestak's 7th Congressional District Jobs Fair

**When:**

Wednesday, September 1, 2010

1:00pm - 5:00pm

Exhibitor registration begins at: 11:30am

Guest sign-in begins at: 12:30pm

**Where:**

McCall Meeting and Conference Center

204 North Lynn Boulevard

Upper Darby, PA

**Description:**

This event will include a service fair that connects community members in search of employment with employers, educators, and non-profit organizations

420 W. Germantown Pike  
East Norriton, PA 19403

p: 610-272-5000  
f: 610-272-6235

email us at:  
[info@montcoedc.com](mailto:info@montcoedc.com)

or check out our website:  
[www.montcoedc.com](http://www.montcoedc.com)

Find us on Facebook 

### About Us

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

**Please Visit Our  
Newsletter Sponsor**



who will be able to provide information on job training, resume building, and other resources.

### **RSVP:**

To pre-register, visit  
<http://www.sestak.house.gov>

## **Starting a Successful Woman-Owned Business Certificate Program Info. Session**

*Brought to you by: Montgomery County Community  
College*

### **When:**

Tuesday, September 7, 2010  
6:30pm

### **Where:**

Montgomery County Community College  
340 DeKalb Pike  
Blue Bell, PA

### **Admission:**

Free of charge

### **Description:**

The "Starting A Successful Woman-Owned Business Certificate Program" is a dynamic course designed to encourage women to develop a business idea into a roadmap for success. Please join us for a free open house!

### **RSVP:**

For more information or to register for the Open House, please call 215-641-6397.

## **Business Borrower-Lender Matchmaking Event**

*Sponsored by: The Small Business Administration*

### **When:**

Wednesday, September 8, 2010  
9:00am - 12:00pm

### **Where:**

Radisson Valley Forge Hotel  
1160 1st Avenue  
King of Prussia, PA 19406

**Admission:**

This event is free of charge

**Description:**

This event is designed to efficiently spark lending relationships across the region by allowing entrepreneurs to pitch financing needs to a variety of lenders face-to-face at a single event. Slated to participate in the event are: more than 30 lenders, as well as representatives from the region's Small Business Development Centers, SCORE, Women's Business Centers, and Consumer Credit Counseling Service of the Delaware Valley.

**RSVP:**

To register for this event, please click [HERE](#).

**Montco Young Professionals Group Mixer**

*Brought to you by: MCEDC*

*Sponsored by: [PECO](#)*

**When:**

Wednesday, September 22, 2010

5:30pm - 7:30pm

**Where:**

[The Great American Pub](#)

123 Fayette Street

Conshohocken, PA 19428

**Description:**

The Young Professionals Group (YPG) of Montgomery County offers social networking, professional development, and other opportunities to ambitious young professionals. There is no charge to attend this event. This event is open to MCEDC Members only. Includes hors d'oeuvres. First drink free.

**RSVP:**

Please email your RSVP to [Carli Pio McCrea](#) with "9/22 YPG Mixer" as your subject line. A confirmation email will be returned securing your reservation to this event.

**Team Montco Presents:****Business Solutions and Resource Provider Roadshow**

*Sponsored by: [BBD, LLP](#)*

**When:**

Tuesday, September 21, 2010

8:00am - 10:30am

**Where:**

Hatfield Township  
1950 School Road  
Hatfield, PA 19440

**Admission:**

\$15.00 per attendee

**Description:**

A partnership of economic development professionals who serve business and industry throughout Montgomery County, known as Team Montco, are planning a panel discussion on the services they provide.

The Team Montco panel will be traveling to different locations around the county so everyone is assured a convenient opportunity at getting the information they need.

**Panel:**

**Ron Drozd**, The World Trade Center of Greater Philadelphia  
- Export Services

**Jeffrey Gossner**, Delaware Valley Industrial Resource Center  
- Best Manufacturing Practices

**Brook Hunt**, Montgomery County Community College  
- Workforce Development & State Training Grants

**Carmen S. Italia, Jr.**, Montgomery County Economic Development Corp.  
- Financing  
- Real Estate  
- Grant Opportunities

**Jim Woods**, Ben Franklin Technology Partners of Southeastern PA  
- Innovative New Product Development

**RSVP:**

Please email your RSVP to [Carli Pio McCrea](#) with "9/21 Hatfield Township Team Montco Seminar" as your subject line. A confirmation email will be returned securing your reservation to this event.

**Quickbooks Roundtable**

*Brought to you by: Baum, Smith & Clemens, LLP*

**When:**

Tuesday, September 28, 2010  
8:45am - 11:00am

8:45am - Sign-in/Continental Breakfast  
9:00am - 10:30am - Discussion  
10:30am - 11:00am - Q&A

**Where:**

Baum, Smith & Clemens, LLP  
2128 North Broad Street  
Lansdale, PA

**Admission:**

\$25.00 per attendee

**Description:**

*Are you ready for your year-end Close?* Steps to assist you with year-end close; Reconciling accounts; Customize reports; Setting up 1099's correctly; Entering journal entries; Utilizing payroll returns; Prepare W-2s from QuickBooks

*Planning for next year.* New versions and when to update; Create and work with budgets; Updating payroll tax rates and effectively using payroll functions; Personalize your QuickBooks desktop; Memorized transactions

Get answers to your Quickbook answers!

**RSVP:**

215-368-5755 or email at [info@bsccpas.com](mailto:info@bsccpas.com). RSVP is required by Wednesday, September 15, 2010.

**National Penn Bank's 6th Annual Shred Your Stuff Event**

Protect Yourself From Identity Theft by Shredding Unwanted Personal Documents!

The National Penn family of banks is hosting a series of FREE community shred events. Bring your personal and confidential papers and dispose of them in a safe and secure manner.

The mobile shred truck will be available from 9:00am - 1:00pm (rain or shine).

Limit 4 boxes per person and 10 boxes per business!

The following Shred Your Stuff Events are being held in Montgomery County:

**September 11, 2010**

King of Prussia National Penn  
304 S. Henderson Road, King of Prussia, PA 19406

**September 18, 2010**

Royersford National Penn  
793 Main Street  
Royersford, PA 19468

**September 22, 2010 (Business Shred Event)**

Sunnybrook National Penn  
1830 E. High Street  
Pottstown, PA 19464

**September 25, 2010**

Souderton National Penn  
800 Route 113  
Souderton, PA 18964

**October 16, 2010**

Phoenixville National Penn  
702 Main Street  
Phoenixville, PA 19460

For more information, please visit: [www.nationalpenn.com/shredyourstuff](http://www.nationalpenn.com/shredyourstuff)

## Featured Property

**Up To 42,000+/- SF with 26' Ceiling Height**

**1116 Longford Road**

Oaks, PA

Upper Providence Township



*To obtain a property brochure, click the picture above.*

**For more information or to arrange for an inspection, please contact:**

**Colliers International**

399 Market Street, Third Floor  
Philadelphia, PA 19106

[www.colliers.com/philadelphia](http://www.colliers.com/philadelphia)

Larry Bergen  
215-928-7528

[larry.bergen@colliers.com](mailto:larry.bergen@colliers.com)

Member Press Releases

**GVF Transportation -**

[Celebrating 20 Years, GVF Proud to Partner with Lower Providence Township](#)

**Mack-Cali Realty Corporation -**

[Forbes Names Mack-Cali Among 'Most Trustworthy' Companies](#)

[Mack-Cali Realty Corporation Announces Second Quarter Results](#)

[TIGTA Reports IRS Revenues Down in 2009](#)

**Maillie, Falconiero & Company, LLP -**

[IRS Extends Compliance Date For Small and Mid-Size Tax Exempt Organizations](#)

If you are a Member and have a Press Release that you would like included in 'The Indicator', please submit to [Carli Pio McCrea](#).

**About the INDICATOR:**

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

**Disclaimer:**

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