

# MCEDC

Montgomery County Economic Development Corporation

## the INDICATOR

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or check out our website:  
[www.montcoedc.com](http://www.montcoedc.com)



### About Us

### Financing Notes

#### Current SBA 504 Fixed Rates (July 2012)

10 Year - 3.70%  
20 Year - 4.46%

For more information regarding the SBA 504 loan, please [click here](#).

### MCEDC's Newest Members

MCEDC would like to recognize and thank the following companies and individuals for their membership. Please consider using the businesses that support our organization as they are driving forces in the development of Montgomery County.

#### **Borough of Hatfield, *Hatfield***

Michael J. DeFinis, Borough Manager  
215-855-0781

Municipality: The Borough of Hatfield is a traditional small town with a healthy mix of residential, commercial, and industrial uses. The Borough is just over 400 acres (0.63 square miles) in area and is completely surrounded by Hatfield Township.

[www.hatfieldborough.com](http://www.hatfieldborough.com)

#### **Corporate Facilities, Inc., *Pennsauken, NJ***

Steven M. Cox, Sr., Government Sales Representative  
215-279-9417

Office Furniture: From our first consultation to final installation, the professionals at CFI will create and execute a plan for your office furniture that is true to your vision, embraces your culture, and is simply beautiful.

[www.cfi-knoll.com](http://www.cfi-knoll.com)

**Impact! Thrift Stores, Inc., *Montgomeryville***  
Gray Wirth, Vice President

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

**Please Visit Our  
Newsletter Sponsor**



215-699-4146

A non-profit organization whose mission is to raise significant funds for other non-profit using the proceeds generated in our thrift stores.

[www.impactthrift.org](http://www.impactthrift.org)

**Premier Office Solutions, Hatboro**

Fran Laurich, New Business Development

215-734-2300

Office Furniture: Sales expertise, design support, project management, installation services, pre-owned product and refurbishing existing product.

[www.premierofficesolutions.com](http://www.premierofficesolutions.com)

Thank you for your support! Your membership allows us to continue our efforts to attract new business and retain existing business in Montgomery County.

## Small Business News

### [Pennsylvania Governor Corbett Expands State Contracting Opportunities for Small Businesses, Veteran-Owned Small Businesses](#)

*Previously featured on [www.pnewswire.com](http://www.pnewswire.com)*

HARRISBURG, Pa., July 19, 2012 - Governor Tom Corbett today announced new efforts to provide equal footing for small businesses and small veteran-owned businesses in competing for state contracting opportunities and bidding as prime contractors.

Announcing the creation of the Small Business Procurement Initiative and the expansion of the Small Diverse Business Program, Corbett praised the contributions of small businesses to the economy and those of veterans to the nation.

"There is no denying small businesses are the engines of our economy," Governor Corbett noted. "With more than 300,000 small businesses in Pennsylvania, we have a responsibility to create opportunities for the development of new businesses and ensure the continued success and growth of established businesses. The Small Business Procurement Initiative helps us to meet that responsibility."

The Small Business Procurement Initiative reserves certain procurements for competition among only self-certified small businesses - those that employ 100 or fewer employees and meet maximum revenue requirements - and enables them to participate in state contracting opportunities as prime contractors.

Small businesses interested in bidding on contracting opportunities for supplies, services, information technology, and construction through the Small Business Procurement Initiative can find more information on the program and self-certification process online at [www.smallbusiness.pa.gov](http://www.smallbusiness.pa.gov).

**Continue reading...**

PA News

## The Top 10 States for Technology: PA Ranked 5th in the U.S.

*Previously featured on [www.cnn.com](http://www.cnn.com)*

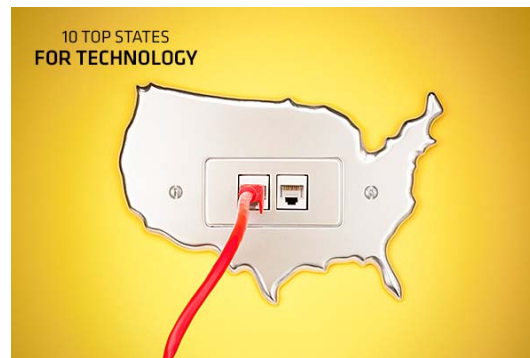


Photo: Getty Images

2011 Ranking: 7

2010 Ranking: 6

Tying for fifth place with Washington, the Keystone State moved up two spots from 2011.

Pennsylvania ranked among the top five in medical research grants and the top 10 for broadband connectivity. Pennsylvania finished outside the top 10 for business tech formation.

Pennsylvania is the headquarters of both large and small tech firms, including computer software company NextGen Healthcare Information Systems, and 3D laser-scanning company Quantapoint. Gigamax, a startup founded in 2010 that provides data backup and other services via its application, is also based in the state.

To see a complete list of states that ranked in the top 10, please click the image above.

### Upcoming Events

#### **Montco Commercial Real Estate (MCRE) Breakfast Meeting**

*Sponsored by: Liberty Property Trust*

Tuesday, August 14, 2012 / 7:45am - 9:00am

2100 Renaissance Boulevard / Renaissance Park / King of Prussia, PA

FREE for MCEDC Members / FREE for Real Estate Brokers & Developers (both Member and Non-Member) / \$10.00 for Non-Members

**Register** for this event!

#### **Young Professionals Group (YPG) Bowling/Networking Event**

*Sponsored by: Conestoga Bank*

Thursday, August 16, 2012 / 5:30pm - 7:30pm

Facenda Whitaker Lanes / 2912 Swede Road / East Norriton, PA

FREE for MCEDC Members / \$10.00 for Non-Members

**Register** for this event!

## MCEDC Membership Mixer

*Sponsored by: Retro Fitness of East Norriton*


Thursday, August 23, 2012 / 5:30pm - 7:30pm

Retro Fitness / 57 E. Germantown Pike / East Norriton, PA

FREE for MCEDC Members / \$10.00 for Non-Members

**Register** for this event!

For more information regarding any of these events as well as a complete list of upcoming events, please visit our **Calendar of Events** Page.

For an update of past MCEDC events, please visit our  Page.

## Member Spotlight



The Flynn Company is one of the few full service commercial real estate brokerage firms in the country. The parent company is involved in all phases of brokerage, development and property management and is serviced by two subsidiaries in the fields of construction and asset management. These disciplines give the parent company the unique ability of addressing all facets of real estate from a hands-on perspective.

We are proud to represent notable property owners in Montgomery County such as Line Lexington Management Corporation, Scully Company, Corvest Realty, Cohen Asset Management and MNOP, Inc. Our 2011 leasing transactions included the 112,000 SF industrial deal with Deacon Industrial at 1510 Gehman Road in Harleysville and over 138,000 SF of total lease deals at the Montgomeryville Business Campus in Montgomeryville, PA.

For more information, please contact:

### **The Flynn Company**

1621 Wood Street

Philadelphia, PA 19103

p: 215-561-6565

f: 21-561-5025

**[www.flynnco.com](http://www.flynnco.com)**

## Featured Property

**Lease Up to 13,000 SF -  
Available on Top Floor!**

**Noble Plaza**

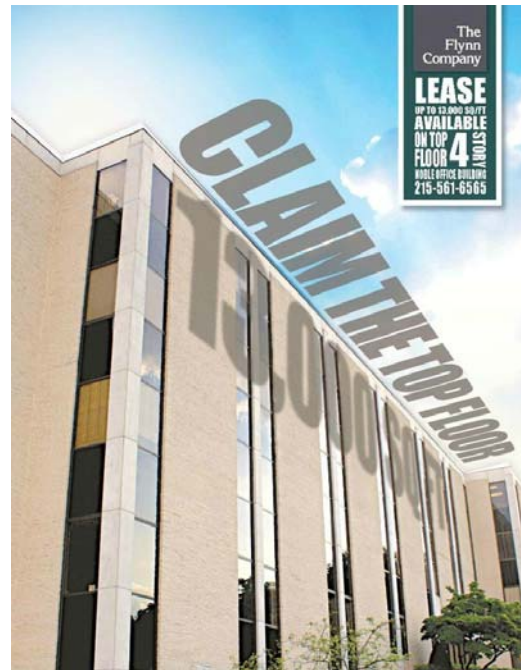
**801 Old York Road  
Jenkintown, PA**

For more information or to arrange an inspection,  
please contact:

**The Flynn Company**  
Mike Borski, Jr.  
[mborskijr@flynnco.com](mailto:mborskijr@flynnco.com)

Kevin Flynn, Jr.  
[kflynnjr@flynnco.com](mailto:kflynnjr@flynnco.com)

p: 215-561-6565  
[www.flynnco.com](http://www.flynnco.com)



To obtain a property brochure,  
click the picture above.

## Member News

### **Chester County Economic Development Council -**

*Upcoming Event: Tax Credit Seminar*

### **Cresa -**

*The Cresa Second Quarter 2012 Tenants Guide Report*

### **Greater Valley Forge Transportation Management Association -**

*2012 Fall Sustainability Breakfast*

*SEPTA Extending Route to Reach E. Norriton Einstein Hospital*

*Upcoming Event: Linking NEPA and Planning*

*Whitehall Road Bridge Reconstruction Completed Early*

### **Maillie, Falconiero & Company, LLP -**

*New Healthcare Act Taxes Go Into Effect in 2013*

### **MidAtlantic Employers' Association -**

*Upcoming Events: "Motivating the Millennials" & "Harnessing High Engagement from High Potentials"*

### **Montgomery County Community College -**

*Upcoming Event: Building Operations Management Skills, Get CPIM Certification Locally*

### **Newmark Knight Frank Smith Mack -**

*NKFSM Completes \$3 Million Sale of Whitemarsh Corporate Center East to Non-Profit Organization*

*NKFSM Sells 98,000 SF at 601 Davisville Road*

### **World Trade Center of Greater Philadelphia -**

*Upcoming Event: Pennsylvania International Week*  
*Upcoming Event: Pennsylvania International Showcase*

If you are a member and have a Press Release that you would like to include in an upcoming issue of 'the INDICATOR', please submit it to **Carli Pio McCrea**.

**About the INDICATOR:**

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

**Disclaimer:**

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