



MCEDC

Montgomery County Economic Development Corporation



the INDICATOR

September 2, 2010

Vol. 4 - No. 17

In This Issue

Recent Loan Transactions

Upcoming Events

Featured Property

Member Press Releases

Quick Links

[Visit our Website](#)

[Membership](#)

[MCEDC Partnerships](#)

[Financial Assistance/Funding](#)

[Newsletter Archives](#)

Our Staff

[Carmen S. Italia, Jr.](#)

President/Assistant Secretary

[Thomas M. Barbine](#)

CFO/Assistant Vice President

[George E. Gunning](#)

Vice President of Business & Membership Development

[Janet Otto](#)

Administrative Assistant / Marketing / Real Estate

[Carli Pio McCrea](#)

Administrative Assistant / Public Relations / Workforce

Recent Loan Transactions

MCEDC Assists Local Business and Brings Loan Dollars Home

R.J. Linus Steel Services, Inc. - SDC Participating First Mortgage Loan with QNB Bank and an SBA 504 Second Mortgage to finance the acquisition of a 22,622 s/f manufacturing facility located at 109 Park Drive, Montgomery Township, Montgomery County. R.J. Linus Steel Services, Inc. is a service alloy and medium carbon bar distributor. Total amount of this project is \$1,249,500.00.

Upcoming Events

Starting a Successful Woman-Owned Business Certificate Program Info. Session

Brought to you by: Montgomery County Community College

When:

Tuesday, September 7, 2010
6:30pm

Where:

Montgomery County Community College
340 DeKalb Pike
Blue Bell, PA

Contact Us

420 W. Germantown Pike
East Norriton, PA 19403

p: 610-272-5000
f: 610-272-6235

email us at:
info@montcoedc.com

or check out our website:
www.montcoedc.com

[Find us on Facebook](#) 

About Us

Montgomery County Economic Development Corporation (MCEDC) is the key resource in Montgomery County for economic assistance and development for business. MCEDC is dedicated to enhancing the county's economic balance and preserving its quality of life. The Corporation has a rich, successful history in attracting new business to the county.

**Please Visit Our
Newsletter Sponsor**

**Admission:**

Free of charge

Description:

The "Starting A Successful Woman-Owned Business Certificate Program" is a dynamic course designed to encourage women to develop a business idea into a roadmap for success. Please join us for a free open house!

RSVP:

For more information or to register for the Open House, please call 215-641-6397.

**Business Borrower-Lender Matchmaking
Event**

Sponsored by: The Small Business Administration

When:

Wednesday, September 8, 2010
9:00am - 12:00pm

Where:

Radisson Valley Forge Hotel
1160 1st Avenue
King of Prussia, PA 19406

Admission:

This event is free of charge

Description:

This event is designed to efficiently spark lending relationships across the region by allowing entrepreneurs to pitch financing needs to a variety of lenders face-to-face at a single event. Slated to participate in the event are: more than 30 lenders, as well as representatives from the region's Small Business Development Centers, SCORE, Women's Business Centers, and Consumer Credit Counseling Service of the Delaware Valley.

RSVP:

To register for this event, please click [HERE](#).

**Team Montco Presents:
Business Solutions and Resource Provider Roadshow**

Sponsored by: BBD, LLP

When:

Tuesday, September 21, 2010
8:00am - 10:30am

Where:

Hatfield Township
1950 School Road
Hatfield, PA 19440

Admission:

\$15.00 per attendee

Description:

A partnership of economic development professionals who serve business and industry throughout Montgomery County, known as Team Montco, are planning a panel discussion on the services they provide.

The Team Montco panel will be traveling to different locations around the county so everyone is assured a convenient opportunity at getting the information they need.

Panel:

Ron Drozd, The World Trade Center of Greater Philadelphia
- Export Services

Jeffrey Gossner, Delaware Valley Industrial Resource Center
- Best Manufacturing Practices

Brook Hunt, Montgomery County Community College
- Workforce Development & State Training Grants

Carmen S. Italia, Jr., Montgomery County Economic Development Corp.
- Financing
- Real Estate
- Grant Opportunities

Jim Woods, Ben Franklin Technology Partners of Southeastern PA
- Innovative New Product Development

RSVP:

Please email your RSVP to [Carli Pio McCrea](#) with "9/21 Hatfield Township Team Montco Seminar" as your subject line. A confirmation email will be returned securing your reservation to this event.

Montco Young Professionals Group Mixer

*Brought to you by: MCEDC
Sponsored by: PECO*

When:

Wednesday, September 22, 2010
5:30pm - 7:30pm

Where:

[The Great American Pub](#)

123 Fayette Street
Conshohocken, PA 19428

Description:

The Young Professionals Group (YPG) of Montgomery County is a newly formed group which offers social networking, professional development, and other opportunities to ambitious young professionals. There is no charge to attend this event. This event is open to MCEDC Members only. Includes hors d'oeuvres. First drink free.

RSVP:

Please email your RSVP to [Carli Pio McCrea](#) with "9/22 YPG Mixer" as your subject line. A confirmation email will be returned securing your reservation to this event.

Quickbooks Roundtable

Brought to you by: Baum, Smith & Clemens, LLP

When:

Tuesday, September 28, 2010
8:45am - 11:00am

8:45am - Sign-in/Continental Breakfast
9:00am - 10:30am - Discussion
10:30am - 11:00am - Q&A

Where:

Baum, Smith & Clemens, LLP
2128 North Broad Street
Lansdale, PA

Admission:

\$25.00 per attendee

Description:

Are you ready for your year-end Close? Steps to assist you with year-end close; Reconciling accounts; Customize reports; Setting up 1099's correctly; Entering journal entries; Utilizing payroll returns; Prepare W-2s from QuickBooks

Planning for next year. New versions and when to update; Create and work with budgets; Updating payroll tax rates and effectively using payroll functions; Personalize your QuickBooks desktop; Memorized transactions

Get answers to your Quickbook answers!

RSVP:

215-368-5755 or email at info@bsccpas.com. RSVP is required by Wednesday, September 15, 2010.

Pennsylvania International Week
Visit of Pennsylvania Authorized Trade Representatives

When:

9/28/2010 - 9/29/2010

Where:

Tuesday, September 28:
Plymouth Meeting Country Club
888 Plymouth Road
Plymouth Meeting, PA 19462

Wednesday, September 29:

The Union League
140 S. Broad Street
Philadelphia, PA 19102

Description:

Attention, Pennsylvania Companies! Are you interested in doing business in the following countries?

Arab Gulf, Australia, Austria, Bahrain, Belgium, Brazil, Canada, Chile, China, Czech Republic, France, Germany, Hungary, India, Indonesia, Italy, Japan, Korea, Kuwait, Malaysia, Mexico, Netherlands, New Zealand, Oman, Poland, Qatar, Saudi Arabia, Scandinavia, Slovakia, South Africa, Singapore, Switzerland, Taiwan, Thailand, United Arab Emirates, United Kingdom, Vietnam, and Yemen.

Then this event is for you!

Pennsylvania Authorized Trade Representatives are visiting Philadelphia to meet with local companies and discuss export opportunities in their respective international markets.

RSVP:

To learn more about this event and schedule your one-on-one appointments with state representatives, please contact your International Trade Specialist:

Chester, Delaware and Montgomery Counties:

Mr. Ron Drozd
rdrozd@wtcphila.org
215-586-4240 (ext. 122)

Bucks and Philadelphia Counties:

Mr. Dale Foote
dfoote@wtcphila.org
215-586-4240 (ext. 117)

Philadelphia International Showcase -
Join us for an evening of networking to celebrate the true international character of our city!

Hosted by: World Trade Center of Greater Philadelphia
Sponsored by: Wachovia, a Wells Fargo Company

When:

9/29/2010
5:30pm - 7:30pm

Where:

Wachovia, a Wells Fargo Company
Main Bank Lobby
123 S. Broad Street
Philadelphia, PA 19109

Admission:

Non-Member Fee: \$50
Member Fee: \$40

Description:

The Philadelphia International Showcase is an exciting annual networking cocktail reception celebrating the international vitality of our city.

The Showcase is the region's leading international business reception and networking event that celebrates the region's global presence and highlights the many international organizations and businesses. This event is the culmination of Pennsylvania's International Week, where Pennsylvania's Authorized International Trade Representatives come to the region to conduct individual meetings with companies on specific market opportunities.

Special guests:

- Hugh Long II, Regional President, Wachovia, a Wells Fargo Company
- Wilfred Muskens, Deputy Secretary, Pennsylvania Department of Community and Economic Development (DCED)
- Andrew E. Dinniman, State Senator (Chester & Montgomery), Co-Chair, Pennsylvania International Commerce Caucus

For questions, please contact:

Emily Olson
eolson@wtcphila.org
215-586-4240 ext 124

RSVP:

To register for this event, please click [HERE](#).

National Penn Bank's 6th Annual Shred Your Stuff Event

Protect Yourself From Identity Theft by Shredding Unwanted Personal Documents!

The National Penn family of banks is hosting a series of FREE community shred events. Bring your personal and confidential papers and dispose of them in a safe and secure manner.

The mobile shred truck will be available from 9:00am - 1:00pm (rain or shine).

Limit 4 boxes per person and 10 boxes per business!

The following Shred Your Stuff Events are being held in Montgomery County:

September 11, 2010

King of Prussia National Penn
304 S. Henderson Road, King of Prussia, PA 19406

September 18, 2010

Royersford National Penn
793 Main Street
Royersford, PA 19468

September 22, 2010 (Business Shred Event)

Sunnybrook National Penn
1830 E. High Street
Pottstown, PA 19464

September 25, 2010

Souderton National Penn
800 Route 113
Souderton, PA 18964

October 16, 2010

Phoenixville National Penn
702 Main Street
Phoenixville, PA 19460

For more information, please visit: www.nationalpenn.com/shredyourstuff

Athena Powerlink Advisory Panel Application Period

*Sponsored by: the Philadelphia, Delaware and South Jersey chapters of NAWBO
(National Association of Women Business Owners)*

When:

November 1 - 30, 2010

Description:

The ATHENA PowerLink Program "links" women business owners with a panel of advisors recruited to meet the specific needs of her business. Panel members work with the owner at no charge for one year to assist her in meeting her business objectives.

Application Information:

For more information about the program and the criteria for applying for a panel, please click [HERE](#).

The application form can be accessed by clicking [HERE](#). For more information call 215-628-3875.

Featured Property

45,500+/- SF Fully Air-Conditioned Flex Space

200 Precision Road

Horsham, PA - Horsham Township



To obtain a property brochure, click the picture above.

For more information or to arrange for an inspection, please contact:

Newmark Knight Frank Smith Mack

Neil Shupak
610-755-6977

nshupak@NewmarkKFSM.com

Nate Pennington
610-755-6964

npennington@NewmarkKFSM.com

Justin Bell
610-755-6979

jbelle@NewmarkKFSM.com

Member Press Releases

Beacon Commercial Real Estate, LLC -

[Beacon Broker Represents Lakeland Industries in the Lease of 22,275 SF of Industrial Manufacturing Space](#)

[Beacon Completes 5 Lease Transactions for GPX Realty Partners](#)

Colliers International -

[Colliers International in Philadelphia Receives Multiple CoStar Power Broker Awards](#)

[Colliers International Relocates Two Branch Offices](#)

MidAtlantic Employers' Association -

[New Employer Requirement for Nursing Mothers](#)

The TriCounty Area Chamber of Commerce -

[Superintendents From Area Schools to Speak at TriCounty Chamber September Membership Breakfast](#)

If you are a Member and have a Press Release that you would like to include in an upcoming issue of 'The Indicator', please submit to [Carli Pio McCrea](#).

About the INDICATOR:

Montgomery County Economic Development Corporation (MCEDC) is pleased to bring you an online version of their publication, the INDICATOR. As it has been since the beginning, this newsletter is dedicated to "providing the reader with information concerning national, state, and local developments in Montgomery County."

Disclaimer:

All information contained herein is from sources deemed reliable. Montgomery County Economic Development Corporation (MCEDC) makes no representations or warranties as to the suitability of this information for your own particular purpose, and that the extent you use or implement this information in your own setting; you do so at your own risk. The information provided herewith is solely for your own use and cannot be sold. In no event will MCEDC be liable for any damages whatsoever, whether direct, consequential, special, or claim for attorney fees, arising out of the use of or inability to use the information provided herewith.

Forward email

 **SafeUnsubscribe®**

This email was sent to jotto@mcidc.com by cpio@montcoedc.com.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Montgomery County Economic Development Corp. | 420 W. Germantown Pike | East Norriton | PA | 19403